

Earnings Call Q4 & FY 2021-22
29th April 2022

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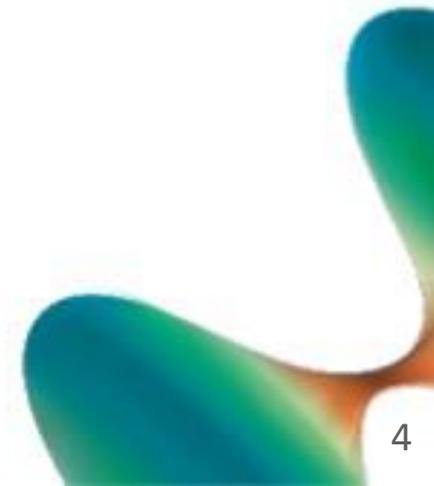
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AGENDA

- **Kirloskar- Limitless**
- Business Highlights
- Financial Highlights

- Brand Kirloskar refreshed with new logo and new business vision: limitless; on 16th July
- Campaign Brand refresh has been launched through TV, newspaper and social media
- What stays at the core of the group, for last 130 years, is to work towards progress of the society
- At Kirloskar we are engineered to always think about our customer, about society and what's next
- When you think about what's next, you inevitably unleash innate potential

It is this potential that makes opportunities *limitless*



AGENDA

- Kirloskar- Limitless
- **Business Highlights**
- Financial Highlights

BUSINESS HIGHLIGHTS

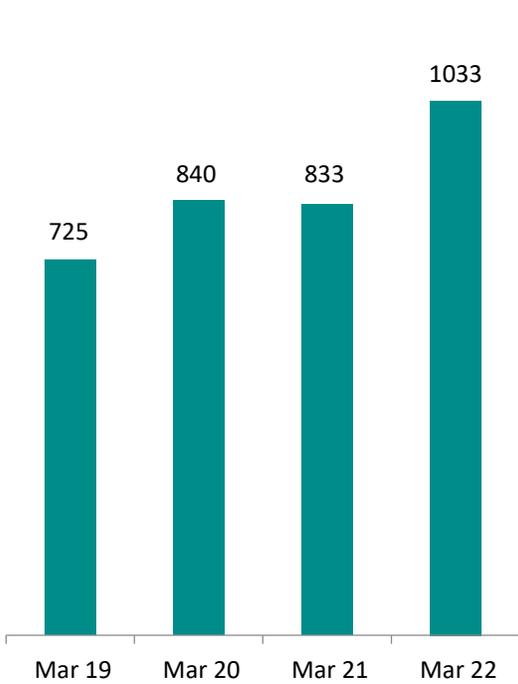
- CNG business continues to drive growth.
- Newly developed Screw compressors for Oxygen generation well received in the market.
- 24% Y-O-Y Growth in Sales.
- PBT improves to Rs. 114 cr+ against Rs. 83.9 cr in PY (36% growth)
- The Board declared a final dividend of Rs. 2.40 (120%) per Equity Share of Rs. 2/- fully paid taking the total dividend for the year to 200% (PY 175%)
- Over Rs. 1,250 Cr orders in hand (Export orders worth over Rs. 100 Cr.)

AGENDA

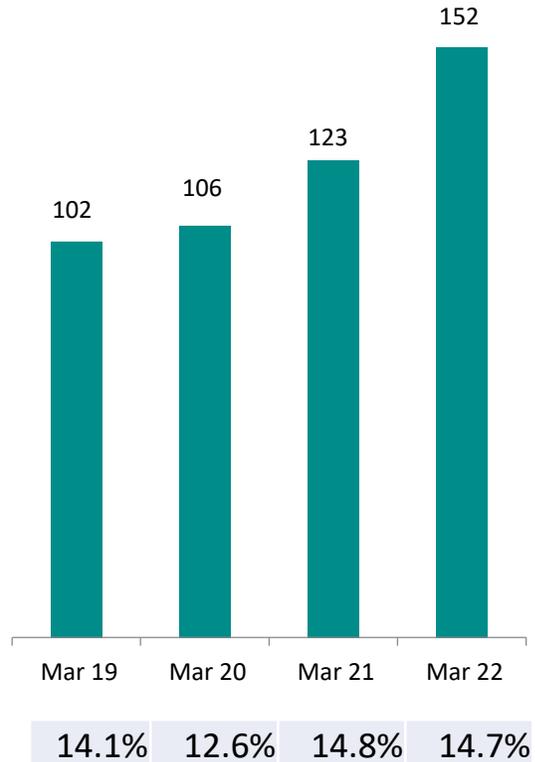
- Kirloskar- Limitless
- Business Highlights
- **Financial Highlights**

P&L Highlights

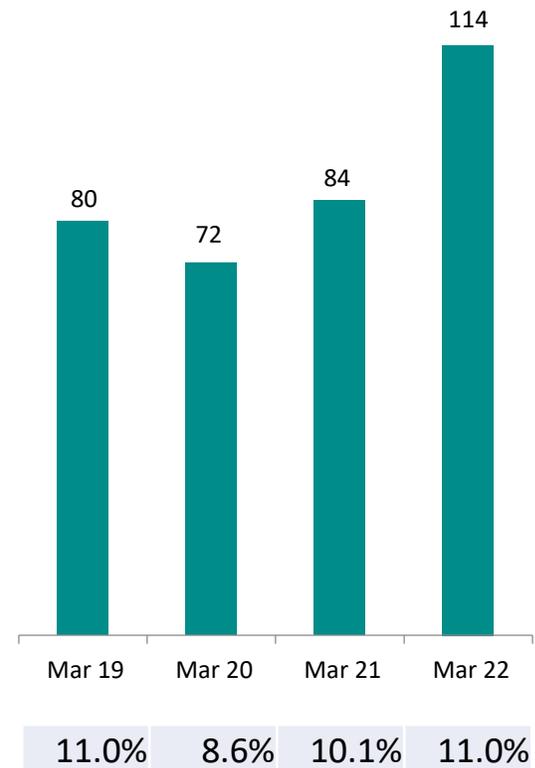
REVENUE Rs. Cr



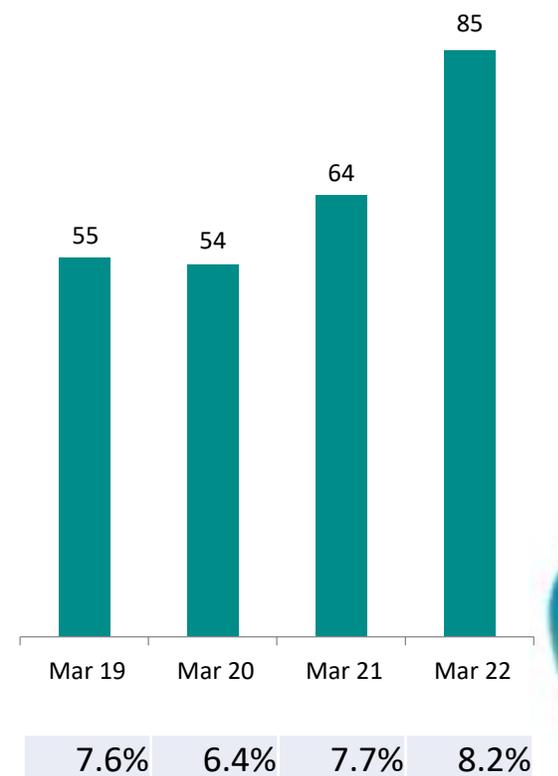
EBITDA Rs. Cr & Margin %



PBT Rs. Cr & % to Sales

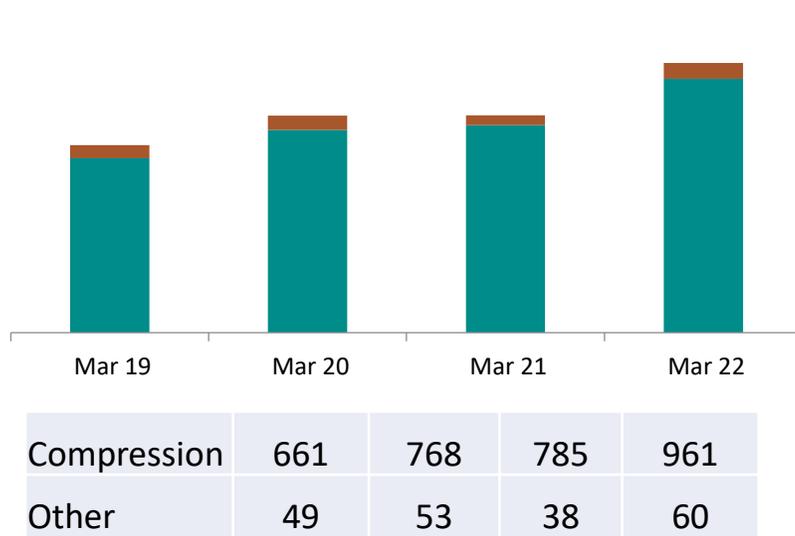


PAT Rs. Cr % to Sales

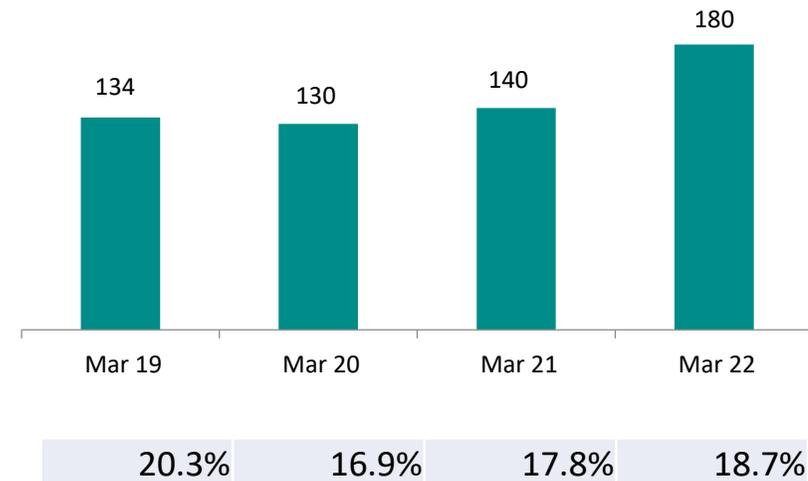


SEGMENT PERFORMANCE

SEGMENT REVENUE Rs. Cr



SEGMENT PBIT Rs. Cr & % of Segment Revenue



Key Comments

- Compression Segment contributes about 95% of total revenue
- Predominantly serves Petrochemical, Oil & Gas Sector
- Major player in CNG market
- Major player in Compressors for Oxygen Generation

**STATEMENT OF AUDITED FINANCIAL RESULTS
FOR THE QUARTER AND YEAR ENDED MARCH 31, 2022**

₹ in Lakhs

Sr. No.	Particulars	Quarter ended on			Year ended on March 31,	
		Mar 31	Dec 31	Mar 31	2022	2021
		2022	2021	2021	2022	2021
		Audited	Reviewed	Audited	Audited	
I	Revenue from operations	39,840	22,728	41,508	102,118	82,326
II	Other Income	370	212	218	1,232	1,012
III	Total income (I + II)	40,210	22,940	41,726	103,350	83,338
IV	EXPENSES					
	Cost of material consumed	24,919	12,850	20,884	59,161	43,120
	Changes in inventories of finished goods, stock in trade & work in progress	(2,622)	(552)	4,303	(3,130)	1,953
	Employee benefit expense	3,348	3,208	2,976	12,948	11,320
	Finance Cost	1	69	93	211	169
	Depreciation and amortisation expense	816	791	928	3,522	3,759
	Other Expenses	6,428	5,019	6,128	19,225	14,629
	Total expenses (IV)	32,890	21,385	35,312	91,937	74,950
V	Profit/(Loss) before exceptional items & tax (III - IV)	7,320	1,555	6,414	11,413	8,388
VI	Exceptional items	-	-	-	-	-
VII	Profit/ (Loss) before tax (V - VI)	7,320	1,555	6,414	11,413	8,388

**STATEMENT OF AUDITED FINANCIAL RESULTS
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		Mar 31	Dec 31	Mar 31	2022	2021
		2022	2021	2021		
	Audited	Reviewed	Audited	Audited		
VII	Profit/ (Loss) before tax	7,320	1,555	6,414	11,413	8,388
VIII	Tax expenses					
	Current Tax (net of write back of previous year)	1,910	327	1,641	2,899	2,050
	Deferred Tax	(30)	17	(259)	21	(46)
IX	Profit/ (Loss) for the period (VII - VIII)	5,440	1,211	5,032	8,493	6,384
X	Other Comprehensive Income					
	i) Items that will not be reclassified to profit or loss	470	(670)	492	1,581	3,109
	ii) Income tax relating to items that will not be reclassified to profit or loss	(112)	104	(303)	(163)	(327)
XI	Total Comprehensive Income for the period (IX + X) (Comprising Profit / (Loss) and Other Comprehensive Income for the period)	5,798	645	5,221	9,911	9,166
XII	Paid up Equity Share Capital (Face Value of Rs. 2/- each)	1,289	1,288	1,285	1,289	1,285
XIII	Other Equity				64,557	57,579
XIV	Earning per equity share basic (Rs.)	8.45	1.88	7.84	13.19	9.94
	Earning per equity share diluted (Rs.)	8.40	1.87	7.81	13.12	9.94
	(Not Annualised)					

Statement of Assets and Liabilities as at 31st March 2022

₹ in Lakhs

Sr. No.	Particulars	As at 31st March	
		2022	2021
		Audited	
(1)	ASSETS		
	Non-current assets		
	(a) Property, Plant and Equipment	22,725	17,244
	(b) Capital work-in-progress	521	419
	(c) Other Intangible assets	211	258
	(d) Intangible assets under development	569	373
	(e) Financial Assets		-
	(i) Investments	7,891	6,193
	(ii) Loans	-	1
	(iii) Others	251	285
(f) Other non-current assets	20	20	
	Total non-current assets	32,188	24,792
(2)	Current assets		
	(a) Inventories	20,275	11,437
	(b) Financial Assets		-
	(i) Investments	12,657	16,134
	(ii) Trade receivables	29,883	30,810
	(iii) Cash and cash equivalents	3,567	4,457
	(iv) Bank balance other than (iii)above	313	779
	(v) Others	90	137
(c) Other current assets	3,491	3,892	
	Total current assets	70,276	67,646
	TOTAL ASSETS	102,464	92,438

Statement of Assets and Liabilities as at 31st March 2022

₹ in Lakhs

Sr. No.	Particulars	As at 31st March	
		2022	2021
	EQUITY AND LIABILITIES	Audited	
	Equity		
	(a) Equity share capital	1,289	1,285
	(b) Other equity	64,557	57,579
	Total equity	65,846	58,864
(1)	Liabilities		
	Non-current liabilities		
	(a) Financial Liabilities		
	(i) Borrowings	-	3,750
	(ii) Lease Liabilities	95	-
	(iii) Other financial liabilities	9	9
	(b) Provisions	611	605
	(c) Deferred tax liabilities (net)	542	329
	(d) Other non-current liabilities	-	9
	Total non-current liabilities	1,257	4,702
(2)	Current liabilities		
	(a) Financial liabilities		
	(i) Borrowings	-	250
	(i) Lease Liabilities	29	16
	(iii) Trade payables		
	Due to Micro, Small and Medium Enterprises	3,909	2,856
	Other Trade Payables	13,128	11,710
	(iv) Other financial liabilities	6,415	6,955
	(b) Other current liabilities	11,004	6,265
	(c) Provisions	598	397
	(d) Current tax liability (net)	278	423
	Total current liabilities	35,361	28,872
	TOTAL LIABILITIES	36,618	33,574
	TOTAL EQUITY AND LIABILITIES	102,464	92,438

THANK YOU

For further Information Please Contact:

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