

**Earnings Call Q1 FY 2021-22  
11<sup>th</sup> August 2021**

# Disclaimer

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# AGENDA

- **Kirloskar- Limitless**
- Business Highlights
- Financial Highlights

- Brand Kirloskar refreshed with new logo and new business vision: limitless; on 16<sup>th</sup> July
- Campaign Brand refresh has been launched through TV, newspaper and social media
- What stays at the core of the group, for last 130 years, is to work towards progress of the society
- At Kirloskar we are engineered to always think about our customer, about society and what's next
- When you think about what's next, you inevitably unleash innate potential

It is this potential that makes opportunities *limitless*

**kirloskar**  
*limitless*

# AGENDA

- Kirloskar- Limitless
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- Financial Highlights

# BUSINESS HIGHLIGHTS

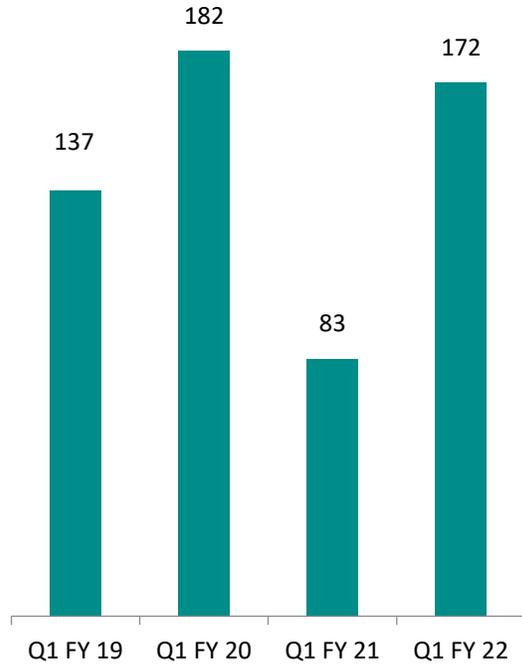
- Support to the Nation with the supply of Compressors for Oxygen Generation
- CNG business continues to be encouraging.
- Over 1,000 Cr orders in hand.
- Over 100% Y-O-Y Growth in Q 1, despite disrupted supply chain and work force affected by 2<sup>nd</sup> wave of Covid 19

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- **Financial Highlights**

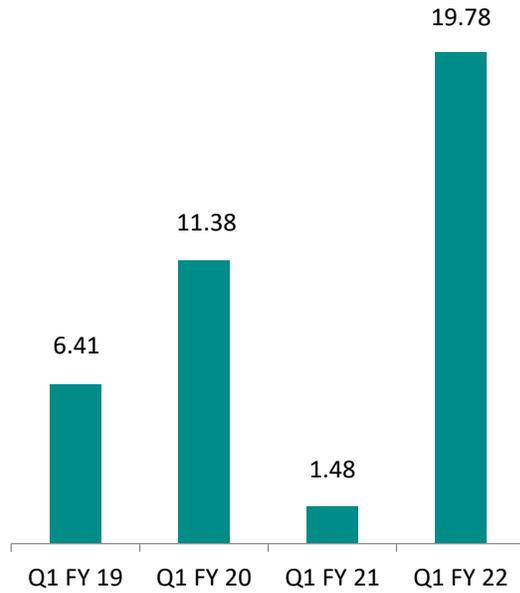
# P&L Highlights

## REVENUE



Y-o-Y

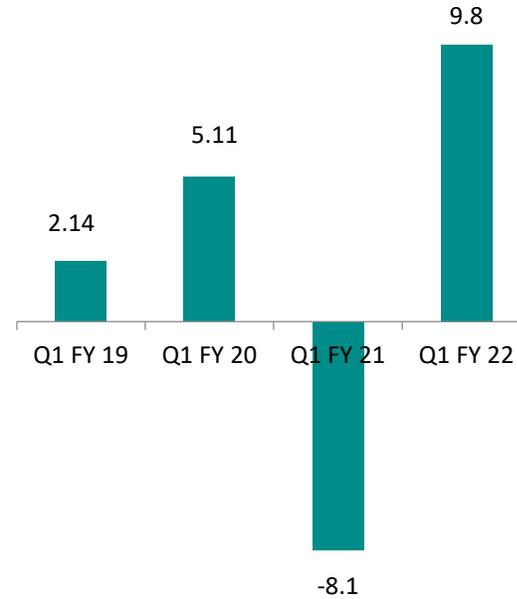
## EBITDA & Margin



4.7% 6.3% 1.8% 11.5%

Y-o-Y

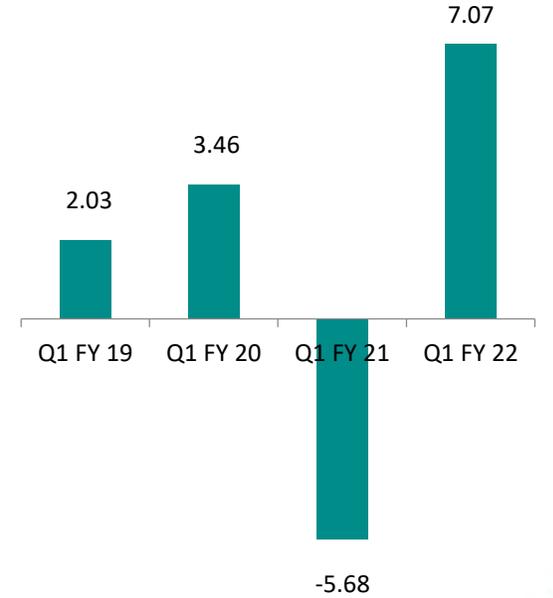
## PBT & Margin



1.6% 2.8% -9.8% 5.7%

Y-o-Y

## PAT & Margin

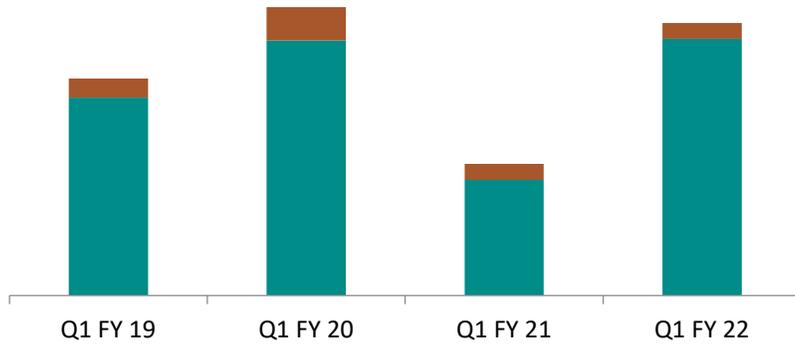


1.5% 1.9% -6.8% 4.1%

Y-o-Y

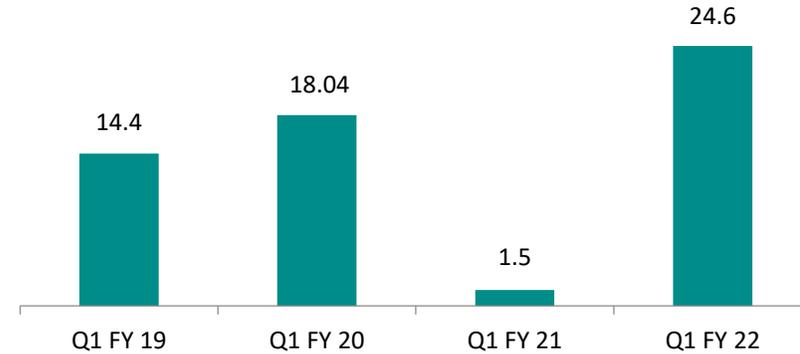
# SEGMENT PERFORMANCE

## SEGMENT REVENUE



Compression	125	161	73	162
Other	12	21	10	10

## SEGMENT PBIT & %



11.5%	11.2%	2.1%	15.2%
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## Key Comments

- 95% of the Total Revenue comes from Compression Segment
- Predominantly serves Petrochemical, Oil & Gas Sector
- Major player in CNG market

**STATEMENT OF UNAUDITED FINANCIAL RESULTS  
FOR THE QUARTER ENDED JUNE 30, 2021**

₹ in Lakhs

Sr. No.	Particulars	Quarter ended on			Year ended on
		June 30	Mar 31	June 30	March 31,
		2021	2021	2020	2021
		Reviewed	Audited	Reviewed	Audited
I	Revenue from operations	16,891	41,508	8,035	82,326
II	Other Income	308	218	230	1,012
III	<b>Total income ( I + II )</b>	<b>17,199</b>	<b>41,726</b>	<b>8,265</b>	<b>83,338</b>
IV	<b>EXPENSES</b>				
	Cost of material consumed	8,607	20,884	2,693	42,406
	Changes in inventories of finished goods, stock in trade & work in progress	175	4,303	706	2,667
	Employee benefit expense	3,214	2,976	2,728	11,320
	Finance Cost	69	93	13	169
	Depreciation and amortisation expense	929	928	945	3,759
	Other Expenses	3,223	6,128	1,989	14,629
	<b>Total expenses ( IV )</b>	<b>16,217</b>	<b>35,312</b>	<b>9,073</b>	<b>74,950</b>
V	<b>Profit/(Loss) before tax ( III - IV )</b>	<b>982</b>	<b>6,414</b>	<b>(808)</b>	<b>8,388</b>

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		Reviewed	Audited	Reviewed	Audited
VIII	Tax expenses				
	Current Tax ( net of write back of previous year )	282	1,641	-	2,050
	Deferred Tax	(7)	(259)	(240)	(46)
IX	<b>Profit/ (Loss) for the period ( VII - VIII )</b>	<b>707</b>	<b>5,033</b>	<b>(568)</b>	<b>6,384</b>
X	<b>Other Comprehensive Income</b>				
	i) Items that will not be reclassified to profit or loss	2,354	492	629	3,109
	ii) Income tax relating to items that will not be reclassified to profit or loss	(214)	(303)	(8)	(327)
	<b>Total Comprehensive Income for the period ( IX + X ) (Comprising Profit / (Loss) and Other Comprehensive Income for the period)</b>	<b>2,847</b>	<b>5,221</b>	<b>52</b>	<b>9,166</b>
XI	<b>IX + X ) (Comprising Profit / (Loss) and Other Comprehensive Income for the period)</b>	<b>2,847</b>	<b>5,221</b>	<b>52</b>	<b>9,166</b>
XII	Paid up Equity Share Capital (Face Value of Rs. 2/- each)	1,287	1,285	1,284	1,285
XIII	Other Equity				57,579
XIV	<b>Earning per equity share basic (Rs.)</b>	<b>1.10</b>	<b>7.84</b>	<b>(0.88)</b>	<b>9.94</b>
	<b>Earning per equity share diluted (Rs.)</b>	<b>1.09</b>	<b>7.81</b>	<b>(0.88)</b>	<b>9.94</b>
	( Not Annualised )				

# THANK YOU

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