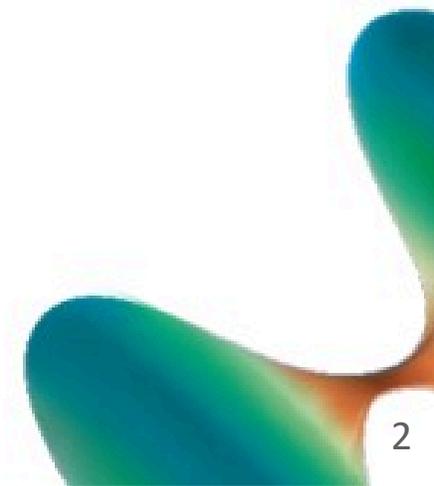


Financial Results
H1 FY25
25th October 2024

Disclaimer

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Statements in this presentation, particularly those which relate to management's views and analysis, describing the Company's objectives, projections, estimates and expectations may constitute "forward looking statements" within the meaning of applicable laws and regulations. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors.



AGENDA

- **Business Highlights**
- Financial Highlights

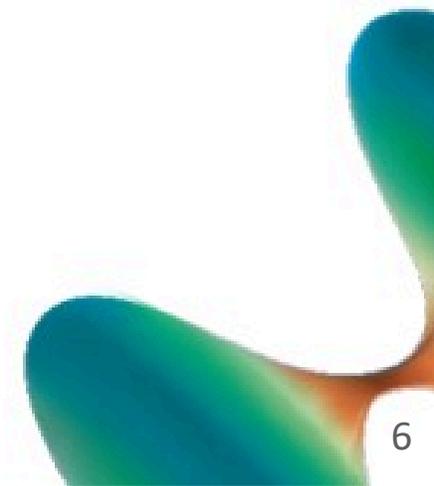
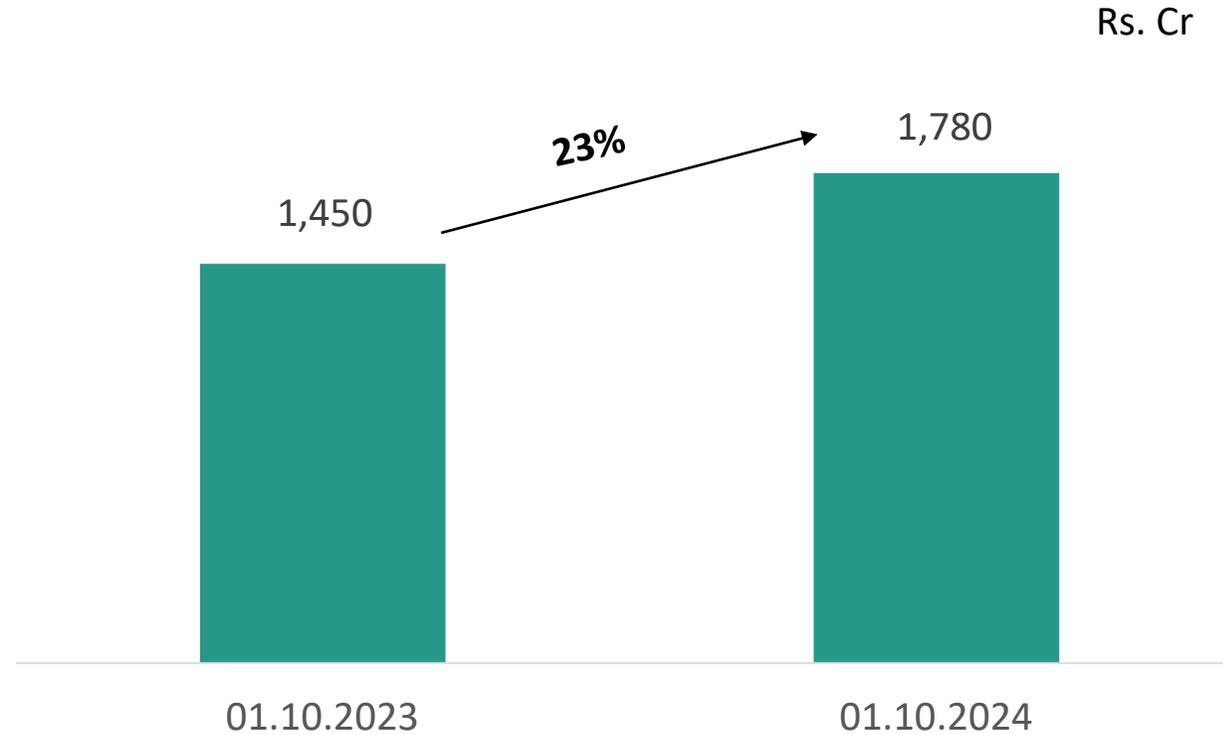
Business Highlights

- Highest order board of Rs. 1780 Cr as on 01.10.24
- Crossed new order booking of Rs. 1,000 Cr in H1 for the first time
- Surpassed ₹700 Cr in revenue in the first half of the year, reflecting strong growth
- Witnessing Y-o-Y PBT growth @156 % to the tune of Rs. 128 Cr in H1 FY25
- Entered into share holders agreement to acquire 55.26 % stake in Systems and Components India Private Limited.
- Planned CAPEX of around Rs. 100 Cr
- Launched new products –
 - **“Jarilo”** – A Bio - gas Compressor
 - **“KES Controller Simulator”** to inspect functioning of Compressor

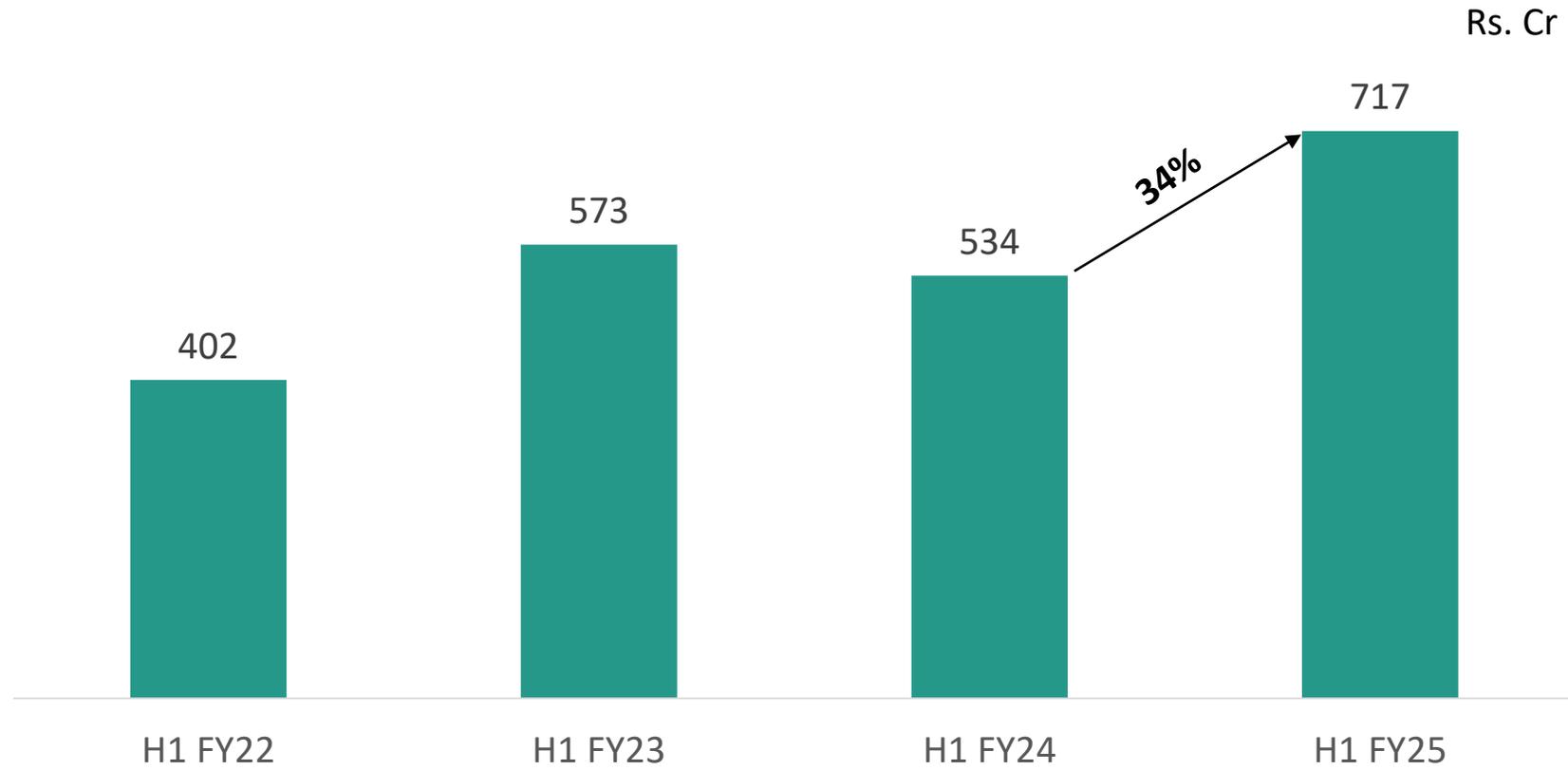
AGENDA

- Business Highlights
- **Financial Highlights**

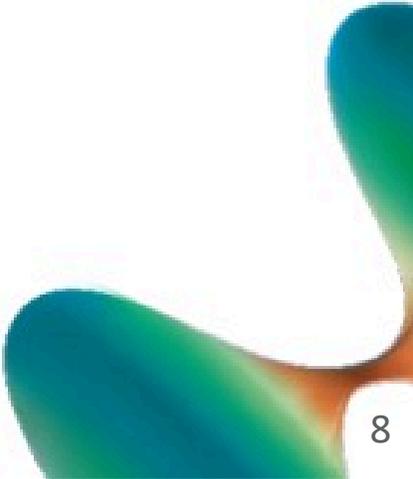
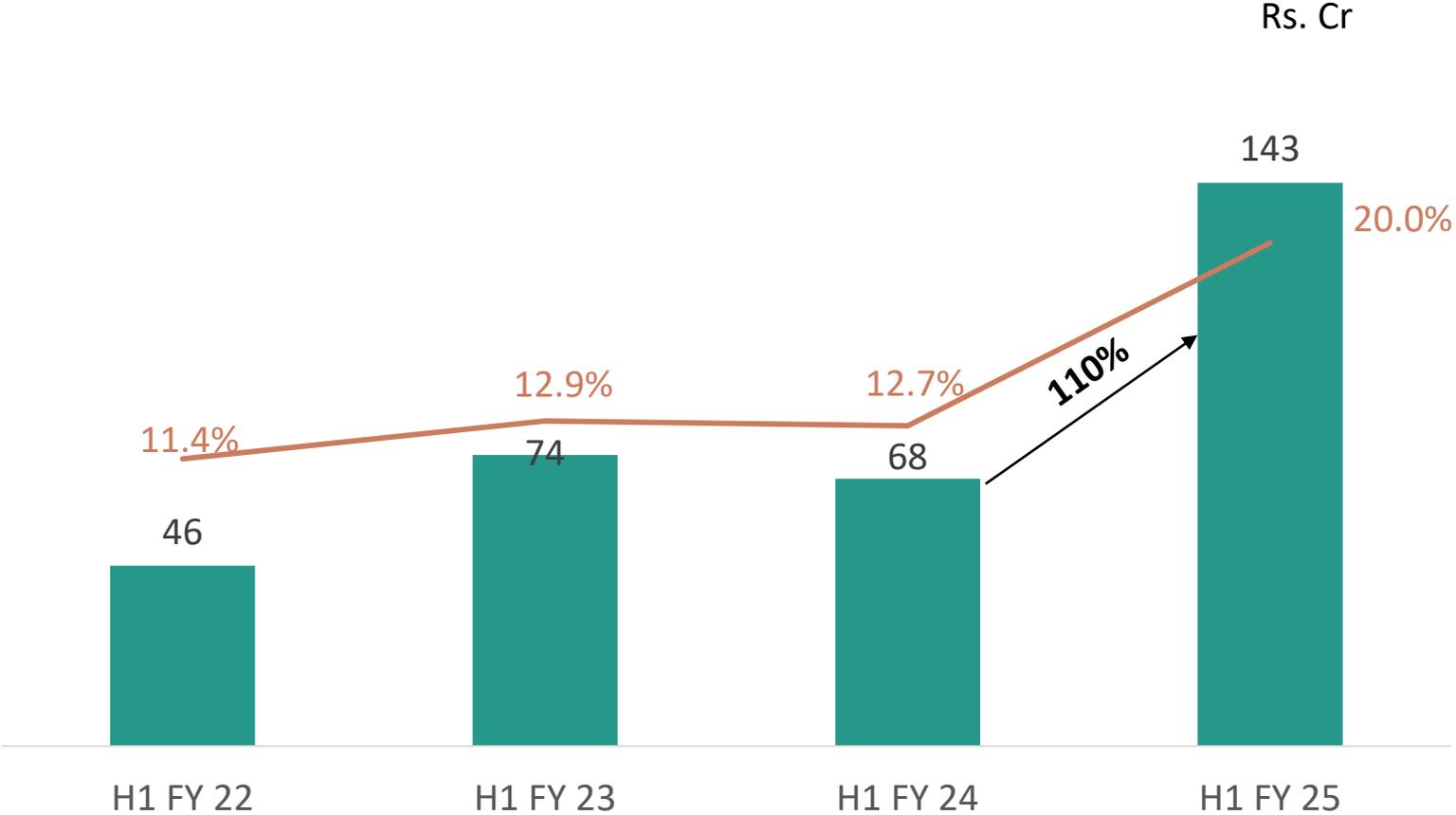
Recorded new order booking of Rs. 1,033 Crores during H1 FY25



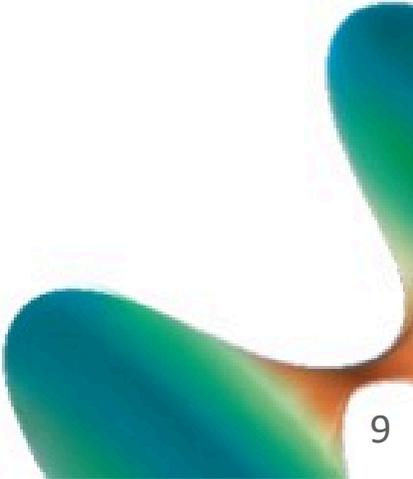
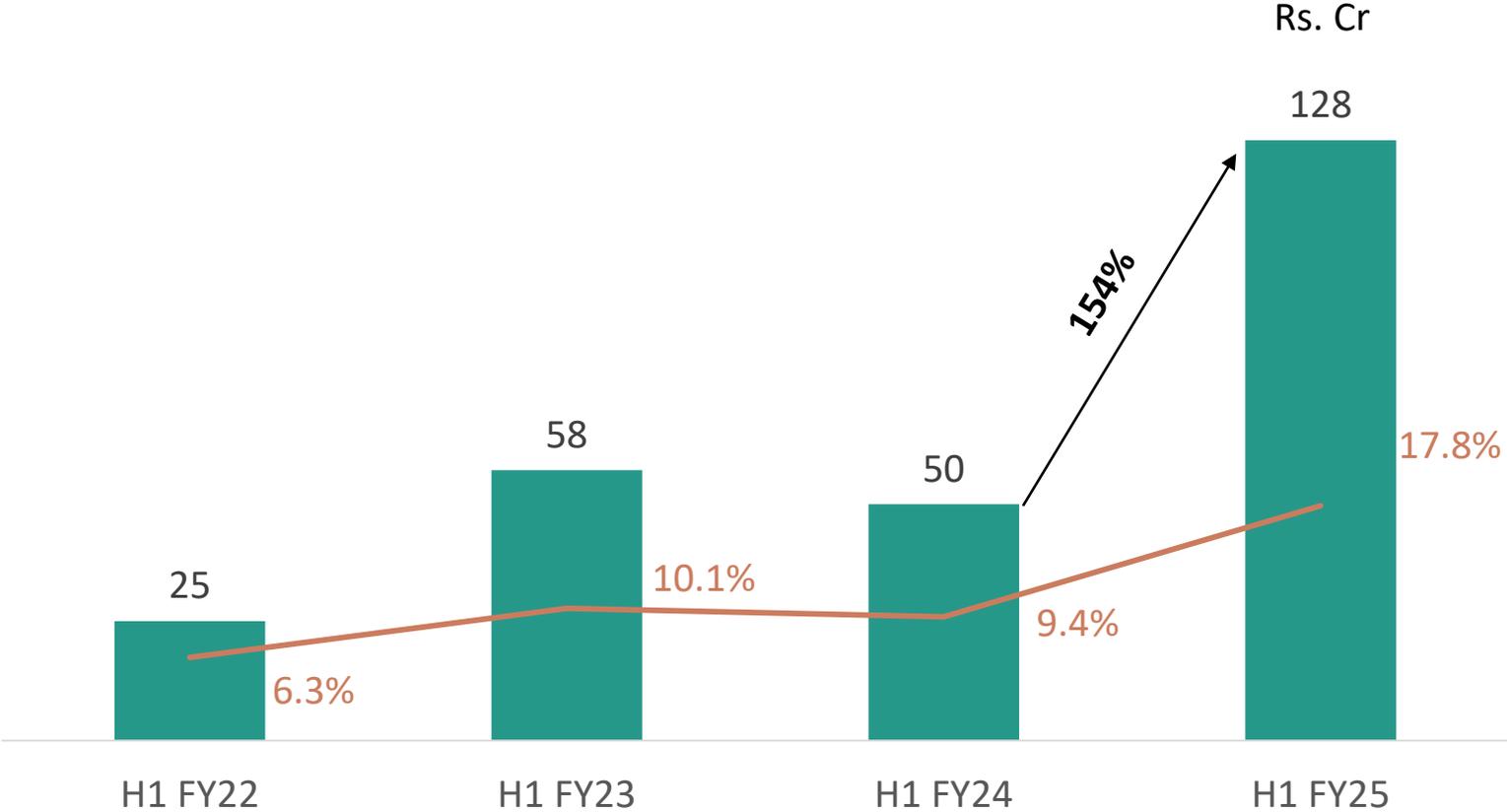
Total Income



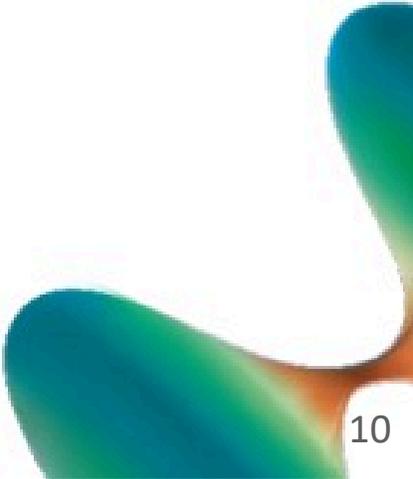
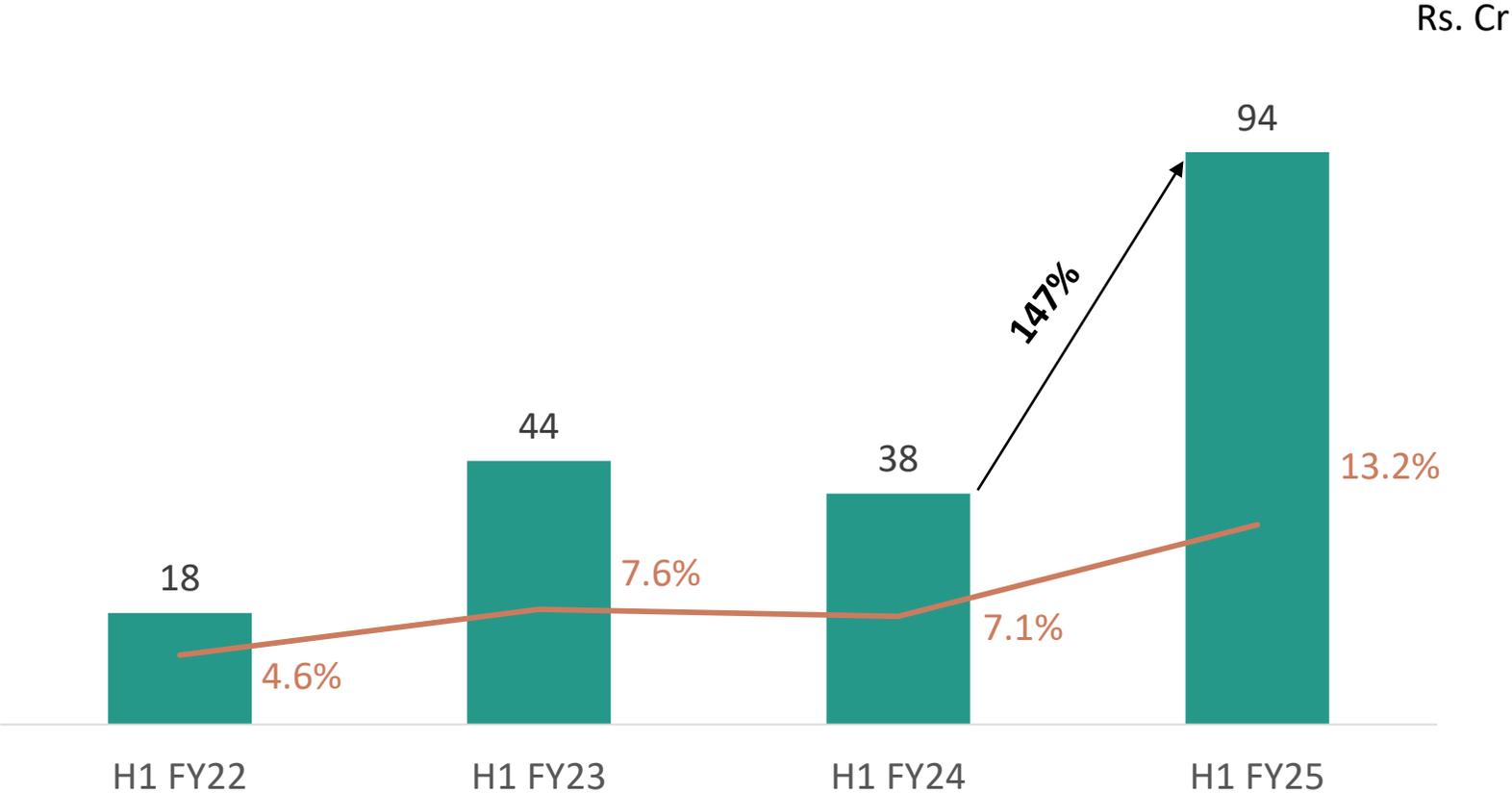
EBITDA & EBITDA %



PBT & PBT %



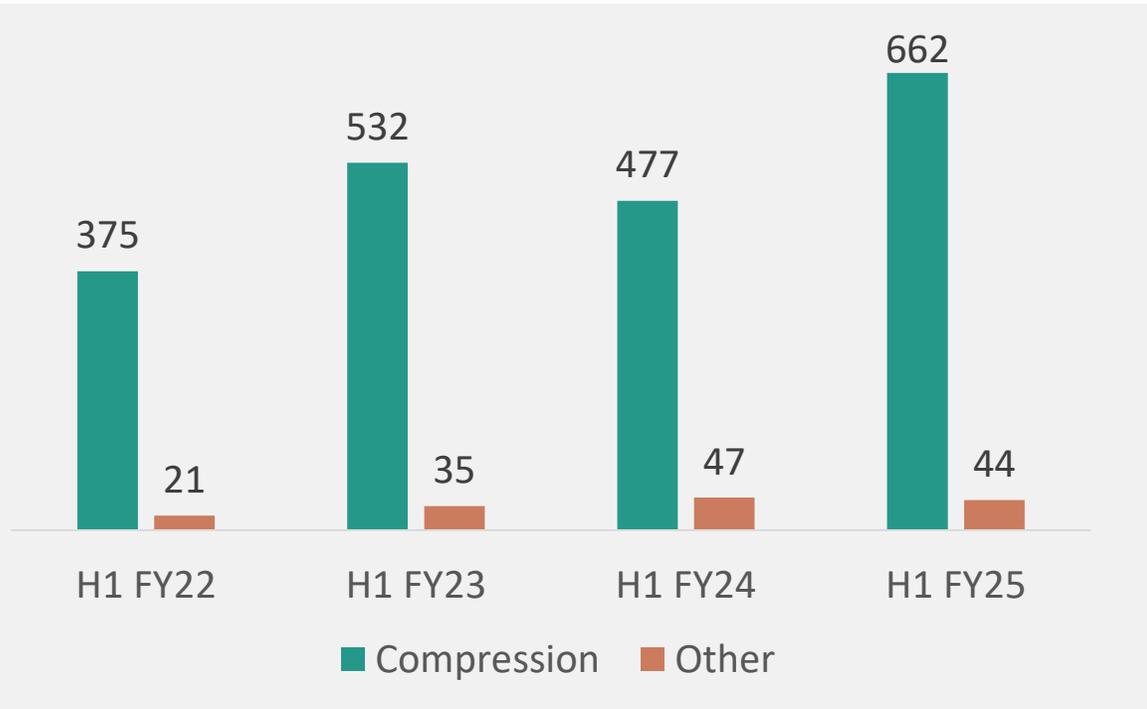
PAT & PAT %



SEGMENT PERFORMANCE

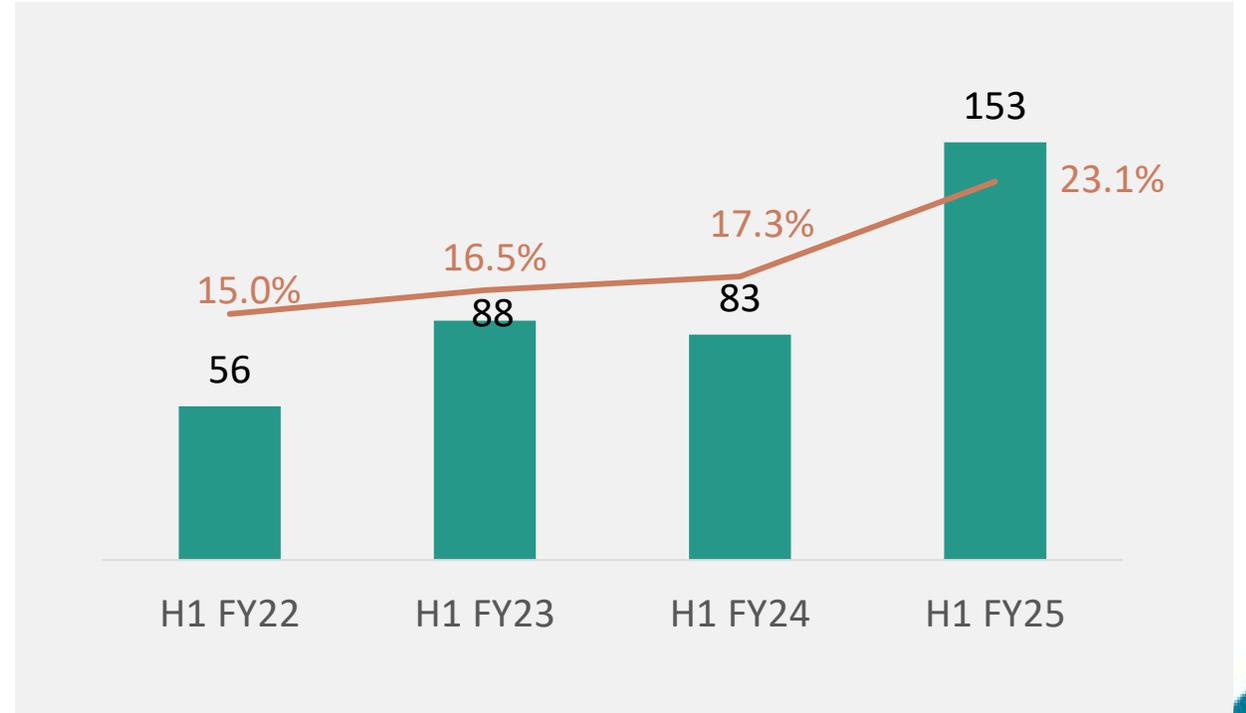
SEGMENT REVENUE

Rs. Cr



SEGMENT PBIT & %

Rs. Cr



Key Comments

- Compression Segment contributes about 94% of total revenue
- Predominantly serves Petrochemical, Oil & Gas Sector
- Major player in CNG market

STATEMENT OF UNAUDITED FINANCIAL RESULTS
FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2024

		₹ in Lakhs					
Sr. No.	Particulars	Quarter ended on			Six Months ended on September 30,		Year ended on March 31,
		Sept 30	Jun-30	Sept 30	2024	2023	2024
		2024	2024	2023	2024	2023	2024
		Reviewed	Reviewed	Reviewed	Reviewed	Reviewed	Audited
I	Revenue from operations	43,067	27,527	28,192	70,594	52,414	1,32,262
II	Other Income	617	444	415	1,061	989	1,942
III	Total Income (I + II)	43,684	27,971	28,607	71,655	53,403	1,34,204
IV	EXPENSES						
	Cost of material consumed	20,312	14,056	15,386	34,368	25,847	66,762
	Purchase of Traded Goods	1,146	798	1,021	1,944	2,092	4,373
	Changes in inventories of finished goods, stock in trade & work in progress	514	(1,393)	(1,146)	(879)	(287)	59
	Employee benefit expense	4,384	4,312	4,438	8,696	8,603	16,394
	Finance Cost	1	1	1	2	3	6
	Depreciation and amortisation expense	779	775	897	1,554	1,768	3,547
	Other Expenses	7,356	5,828	5,327	13,184	10,344	24,438
	Total Expenses (IV)	34,492	24,377	25,924	58,869	48,370	1,15,579
V	Profit/(Loss) before exceptional items & tax (III - IV)	9,192	3,594	2,683	12,786	5,033	18,625
VI	Exceptional items	-	-	-	-	-	838
VII	Profit/ (Loss) before tax (V - VI)	9,192	3,594	2,683	12,786	5,033	17,787
VIII	Tax expenses						
	Current Tax (net of previous year)	2,338	824	641	3,162	1,191	4,521
	Deferred Tax	101	80	24	181	31	(62)
IX	Profit/ (Loss) for the period (VII - VIII)	6,753	2,690	2,018	9,443	3,811	13,328
X	Other Comprehensive Income						
	i) Items that will not be reclassified to profit or loss	(288)	3,121	113	2,833	381	3,254
	ii) Income tax relating to items that will not be reclassified to profit or loss	(38)	(354)	(18)	(392)	(43)	(553)
XI	Total Comprehensive Income for the period (IX + X) (Comprising Profit / (Loss) and Other Comprehensive Income for the period)	6,427	5,457	2,113	11,884	4,149	16,029
XII	Paid up Equity Share Capital (Face Value of Rs. 2/- each)	1,297	1,296	1,294	1,297	1,294	1,295
XIII	Other Equity						91,168
XIV	Earning per equity share basic (Rs.)	10.42	4.15	3.12	14.57	5.89	20.60
	Earning per equity share diluted (Rs.)	10.39	4.14	3.11	14.53	5.88	20.57
	(Not Annualised)						

Statement of Assets and Liabilities as at 30th September, 2024				
				₹ in Lakhs
Sr. No.	Particulars	As at 30th September,		Year ended on
		2024	2023	March 31,
		Reviewed		Audited
	ASSETS			
(1)	Non-current assets			
	(a) Property, Plant and Equipment	22,829	21,073	22,800
	(b) Capital work-in-progress	3,724	3,935	3,176
	(c) Other Intangible assets	453	533	393
	(d) Intangible assets under development	206	306	312
	(e) Financial Assets		-	-
	(i) Investments	20,109	14,493	17,272
	(ii) Loans	-	-	-
	(iii) Other Financial Assets	677	528	568
	(f) Other non-current assets	35	43	48
	Total non-current assets	48,033	40,911	44,569
(2)	Current assets			
	(a) Inventories	24,717	21,815	20,249
	(b) Financial Assets			
	(i) Investments	19,230	15,337	18,551
	(ii) Trade receivables	37,239	28,275	37,465
	(iii) Cash and cash equivalents	5,963	3,693	4,959
	(iv) Bank balance other than (iii) above	375	342	353
	(v) Others	5,783	4,212	7,903
	(c) Current Tax Assets (Net)	-	1,063	-
	(d) Other current assets	4,829	3,702	3,480
	(e) Assets Classified as Held for Sale	975	-	975
	Total current assets	99,111	78,439	93,935
	TOTAL ASSETS	1,47,144	1,19,350	1,38,504

Statement of Assets and Liabilities as at 30th September, 2024

₹ in Lakhs				
Sr. No.	Particulars	As at 30th September,		Year ended on
		2024	2023	March 31,
		Reviewed		Audited
	EQUITY AND LIABILITIES			
	Equity			
	(a) Equity share capital	1,297	1,294	1,295
	(b) Other equity	1,00,804	80,612	91,168
	Total equity	1,02,101	81,906	92,463
(1)	Liabilities			
	Non-current liabilities			
	(a) Financial Liabilities			
	(i) Borrowings	-	-	-
	(ii) Lease Liabilities	38	65	52
	(iii) Other financial liabilities	9	24	9
	(b) Provisions	852	748	756
	(c) Deferred tax liabilities (net)	2,378	1,369	1,803
	(d) Other non-current liabilities	-	-	-
	Total non-current liabilities	3,277	2,206	2,620
(2)	Current liabilities			
	(a) Financial liabilities			
	(i) Borrowings	-	-	-
	(ii) Lease Liabilities	27	25	26
	(iii) Trade payables			
	Total Outstanding due to Micro and small enterprises	3,937	4,524	4,721
	Total Outstanding dues of Creditors other than Micro and small enterprises	15,548	11,930	15,553
	(iv) Other financial liabilities	6,795	6,772	8,058
	(b) Other current liabilities	14,390	11,226	13,731
	(c) Provisions	718	761	775
	(d) Current tax liability (net)	352	-	557
	Total current liabilities	41,767	35,238	43,421
	TOTAL LIABILITIES	45,044	37,444	46,041
	TOTAL EQUITY AND LIABILITIES	1,47,144	1,19,350	1,38,504

Launched “Jarilo” Bio-Gas Compressor

KPC Product Line

Membrane / Water Scrubber Purification Technology – LP Compressor

Compressor Type	Reciprocating Compressor / Screw
Capacity	250 nm ³ /hr to 2100 nm ³ /hr
Suction Pressure	80 mbar G to 1 bar G
Discharge Pressure	8 bar G to 16 bar G

Membrane / Water Scrubber / PSA Purification Technology – HP Compressor

Compressor Type	Reciprocating Compressor (2 , 4 throw)
Capacity	450 nm ³ /hr to 1200 nm ³ /hr
Suction Pressure	0.3 bar G to 15 bar G
Discharge Pressure	250 bar G

“Market ready” for 5 / 10 TPD CBG Plants

Jarilo

KGC -34 (4 throw) – new offering

Launched KES Controller Simulator



The **KES Controller Simulator** includes -

- 1) KES Controller Simulator Test Jig
- 2) Programming Set of Mitsubishi Controller
 - A) GC-RS232-COM Programming Port
 - B) USB to Serial (RS232 / RS422 / RS485)

Isolated Convertor

- 3) Simulator Accessories -
 - A) Power cord
 - B) Harness set
- 4) With Portable Bag



Benefits of KES Controller Simulator -

- 1) Complete Health check-up of Mitsubishi Controller can be done on the table, without a compressor machine setup.
- 2) All Digital Inputs (DI), all Digital Outputs (DO) & Analog Inputs (AI) functionality can be verified.
- 3) Programming of GOC35 Controller is possible.
- 4) Program modification by taking remote access and downloading on the controller.
- 5) MODBUS communication (RS232/ RS422/ RS485) with Controller as well as with VFD is Possible.
- 6) Compressor Control Logic can be verified.

THANK YOU

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