

HEMANT KUMAR

MARKET RESEARCH ANALYST

PHONE | (+91) 9518153671
EMAIL | hemantkhairwal7@gmail.com
LOCATION | Bawal, INDIA
EXPERIENCE | 2 Years 1 Month

Key Skills

- Strategic Prospecting & Data Analysis
- Professional Communication & Negotiation
- Analytical & Financial Acumen
- Insight Synthesis
- Sales Pipeline Management
- Market Awareness & Pricing Strategy
- . Soft Skills For B2B Environments

Profile Summary

Experienced in strategic prospecting, data analysis, and sales pipeline management, I possess strong analytical and financial acumen combined with excellent communication and negotiation skills. Skilled in market research, pricing strategy, and insight synthesis, I excel in driving business growth and enhancing client engagement. My solid educational background and proficiency in B2B soft skills enable me to deliver results and build lasting partnerships. I am seeking dynamic opportunities to leverage these competencies and contribute effectively to organizational success.

Work Experience

Market Research Analyst

ELGI Equipments
12/2025 - Present

Internship

Rattan Singh enterprises, 4 Months

Education

MBA/PGDM - Finance

2025

Manipal University, Jaipur

Grade - 6.3/10

Bachelor of Commerce (B.Com) - Banking And Finance

2022

Pandit Deendayal Upadhyaya Shekhawati University,
Sikar ,Rajasthan

Grade - 70%

12th
2019

CBSE , English

Grade - 55-59.9%