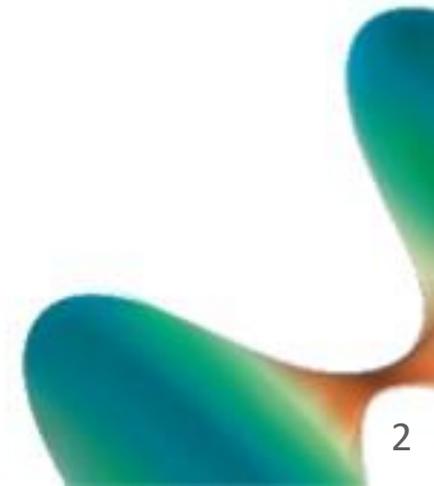


Earnings Call
Q1 FY 2024-25
20th July 2024

Disclaimer

This presentation has been prepared solely for use at the investor/analyst presentation. By attending the meeting where this presentation is made, or by reading the presentation slides, you agree to be bound by the following limitations:

Statements in this presentation, particularly those which relate to management's views and analysis, describing the Company's objectives, projections, estimates and expectations may constitute "forward looking statements" within the meaning of applicable laws and regulations. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors.



AGENDA

- **Business Highlights**
- **Financial Highlights**

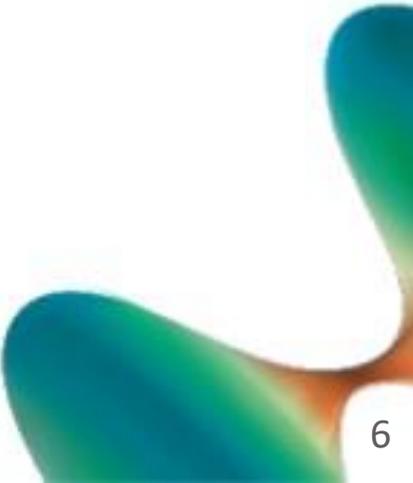
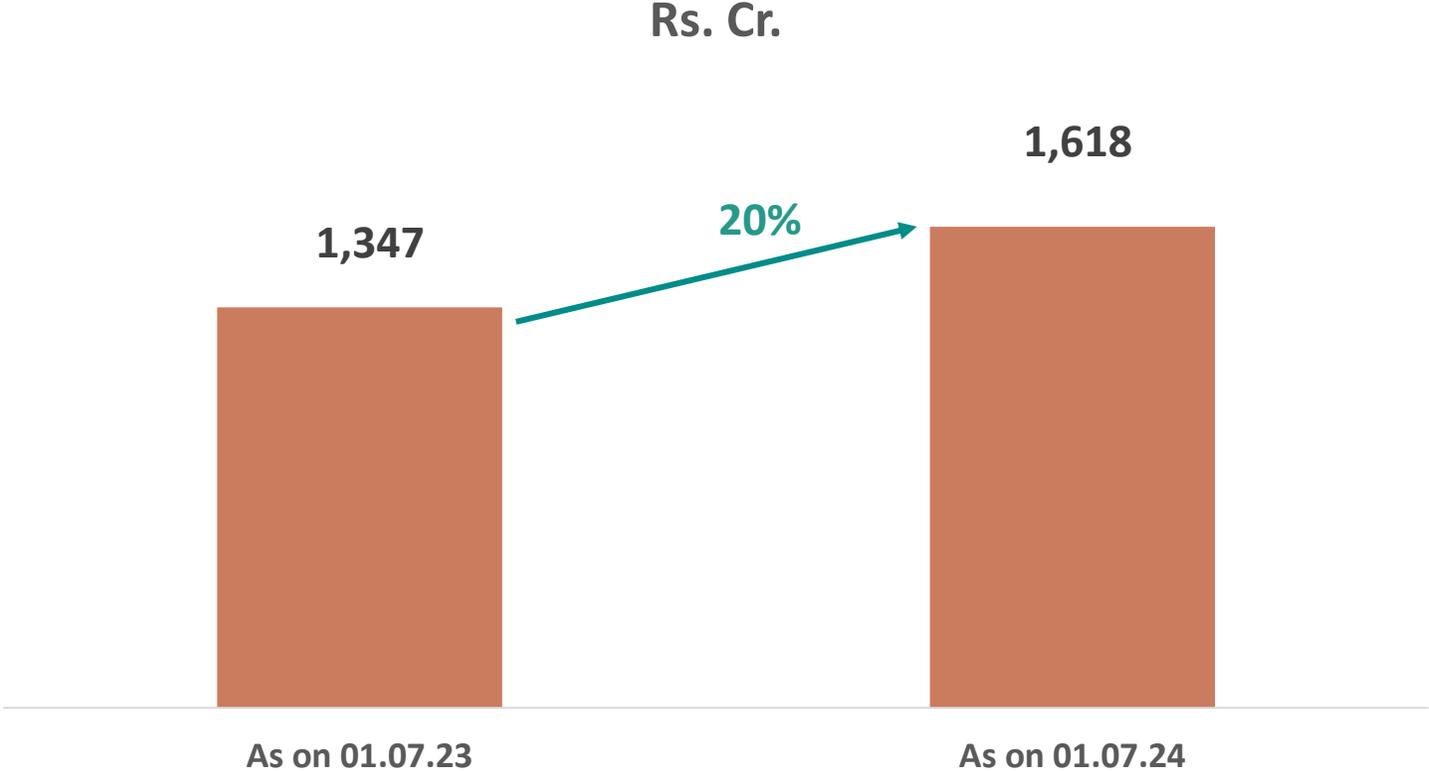
Business Highlights – Q1

- Operating Revenue @ Rs. 275 Cr.
- PBT @ Rs. 36 Cr. – 53% growth YoY
- PAT improved by 50% YoY
- Order Board as on 1st July 2024 of Rs. 1,618 Cr.
- Export Rs. 27 Cr against PY Rs. 12 Cr.
- Record filing of 15 IP's in Q1
- Entered into MoU for acquiring majority stake in Systems and Components India Private Limited subject to due diligence & closing adjustments.

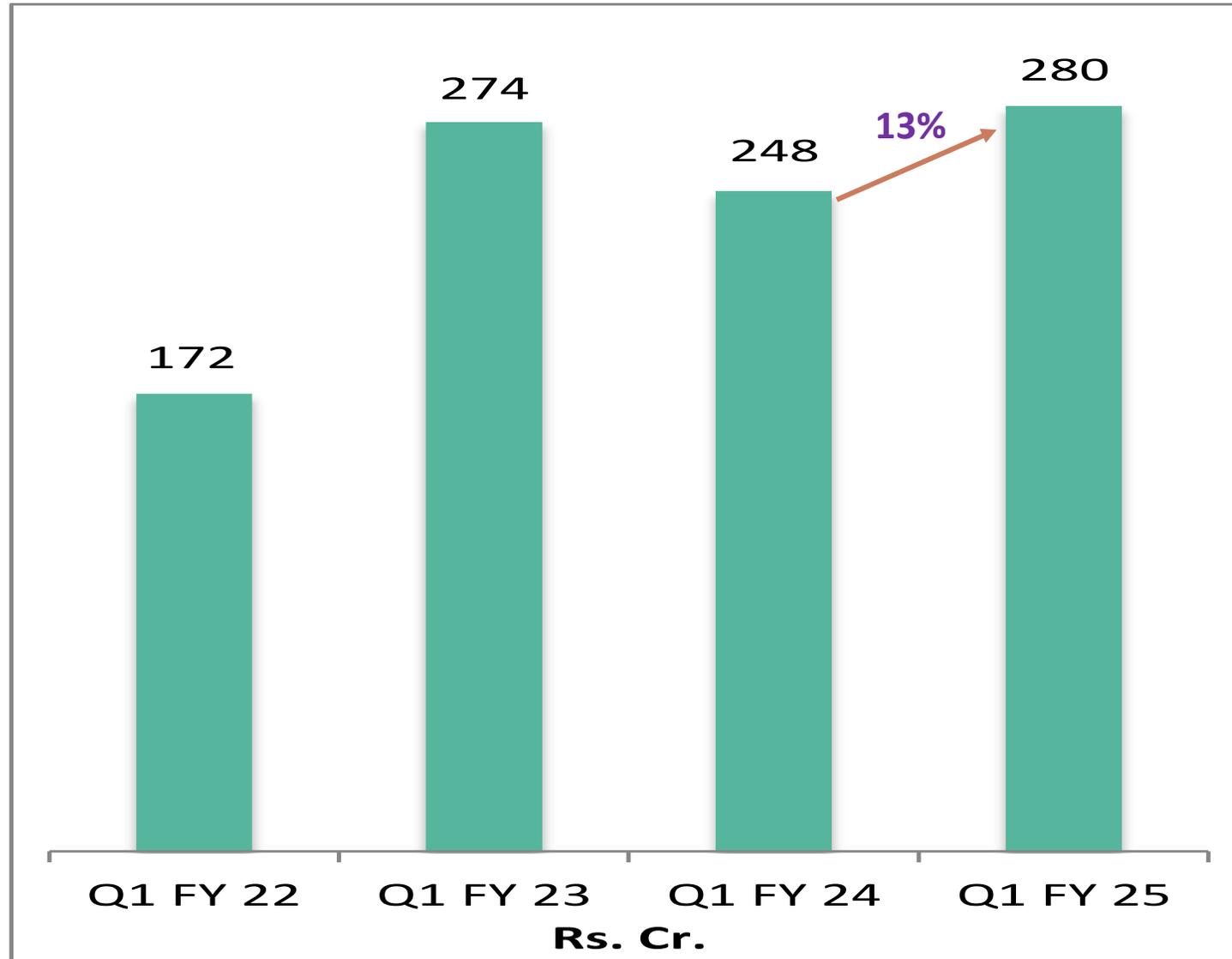
AGENDA

- Business Highlights
- **Financial Highlights**

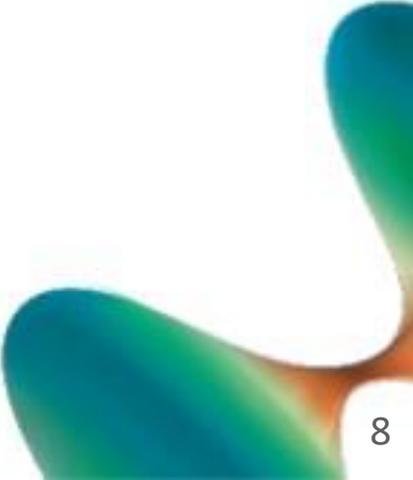
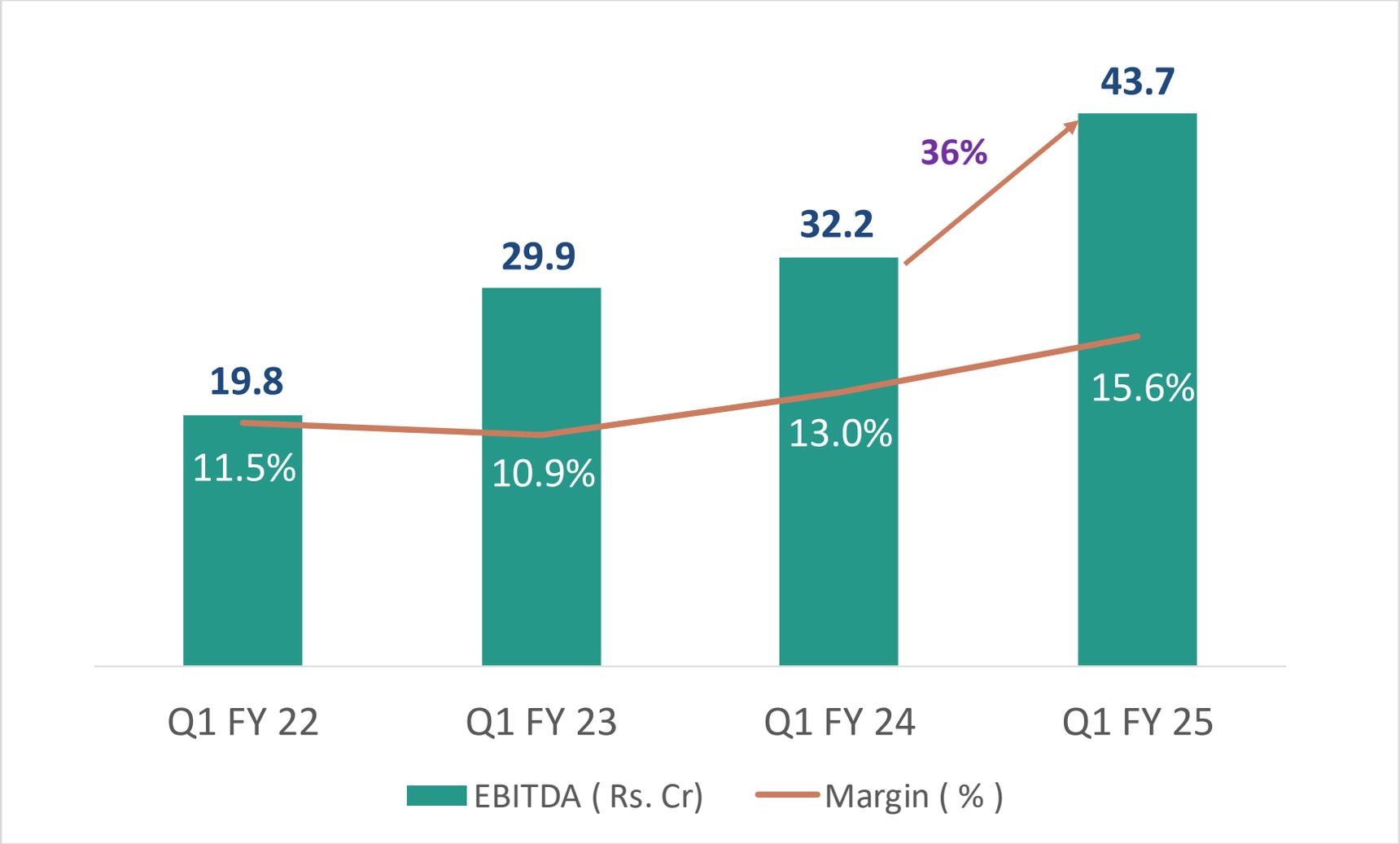
Order Board



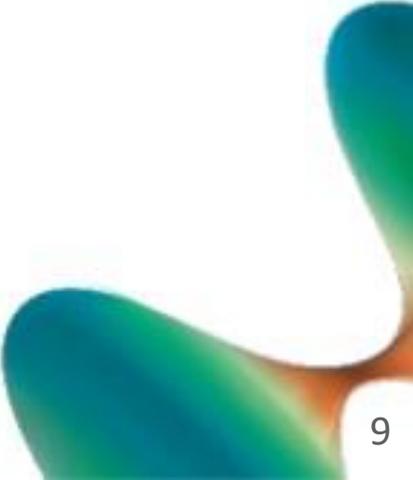
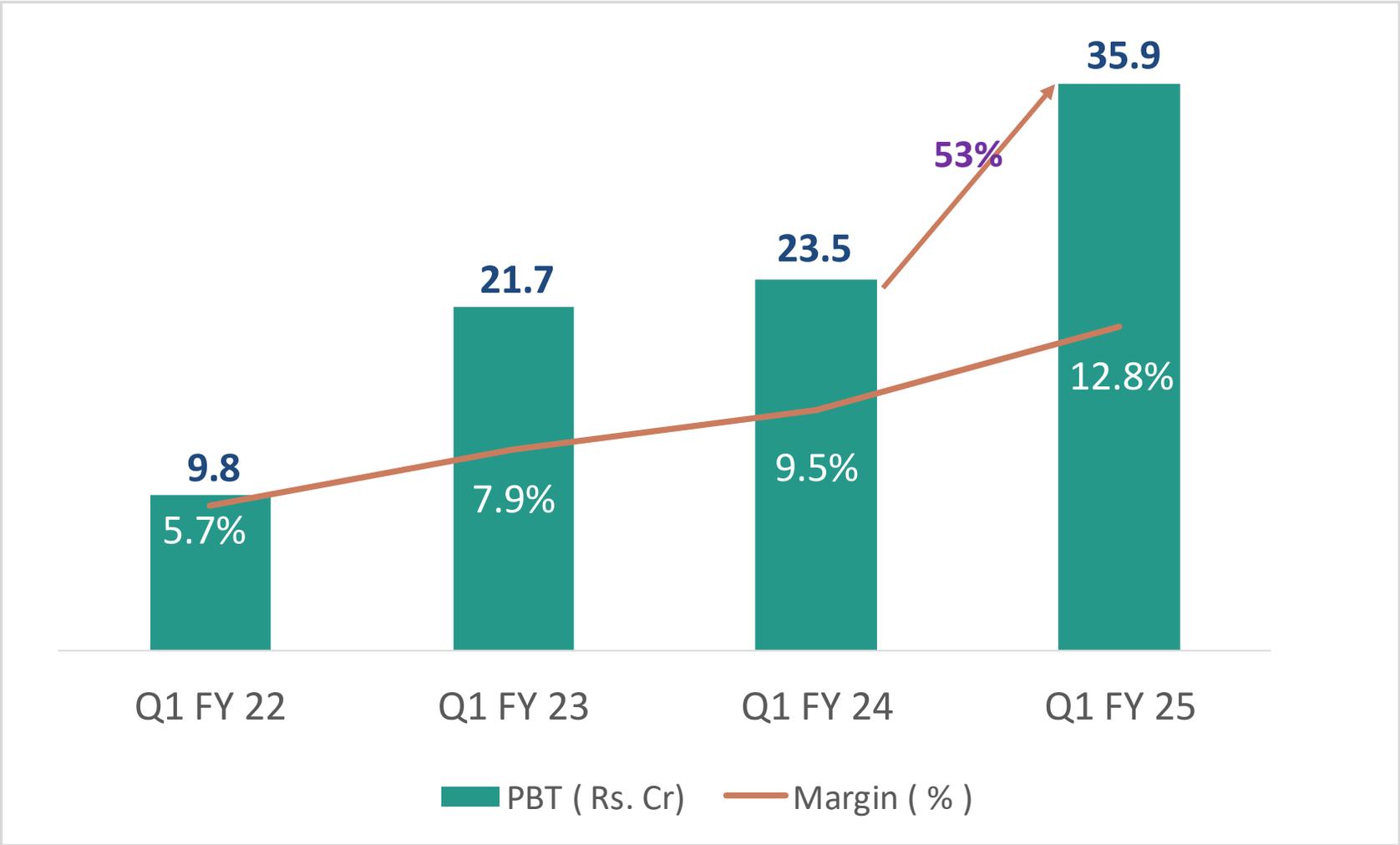
Total Income



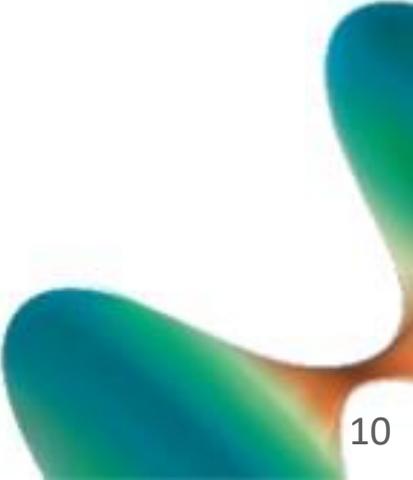
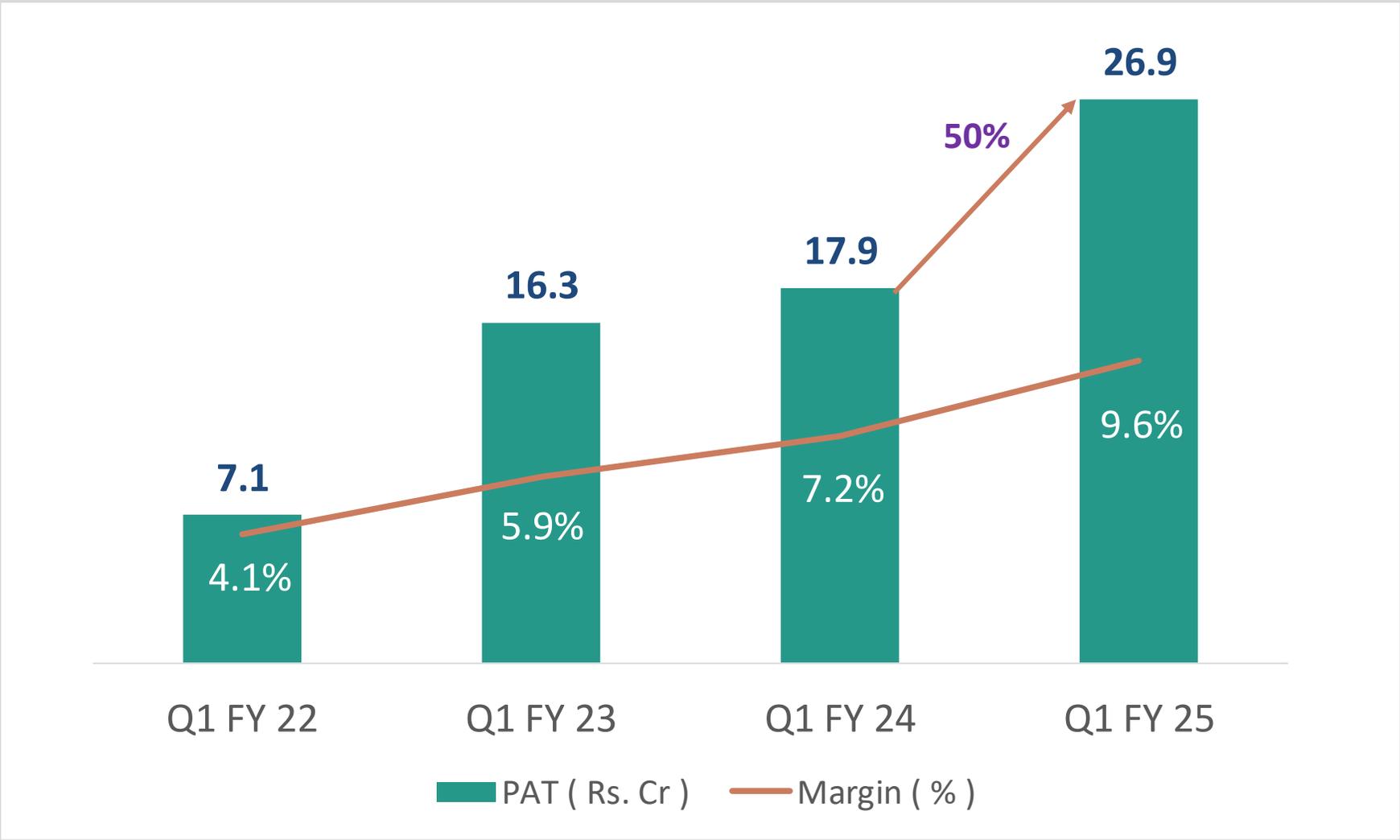
EBITDA & Margin



PBT & Margin

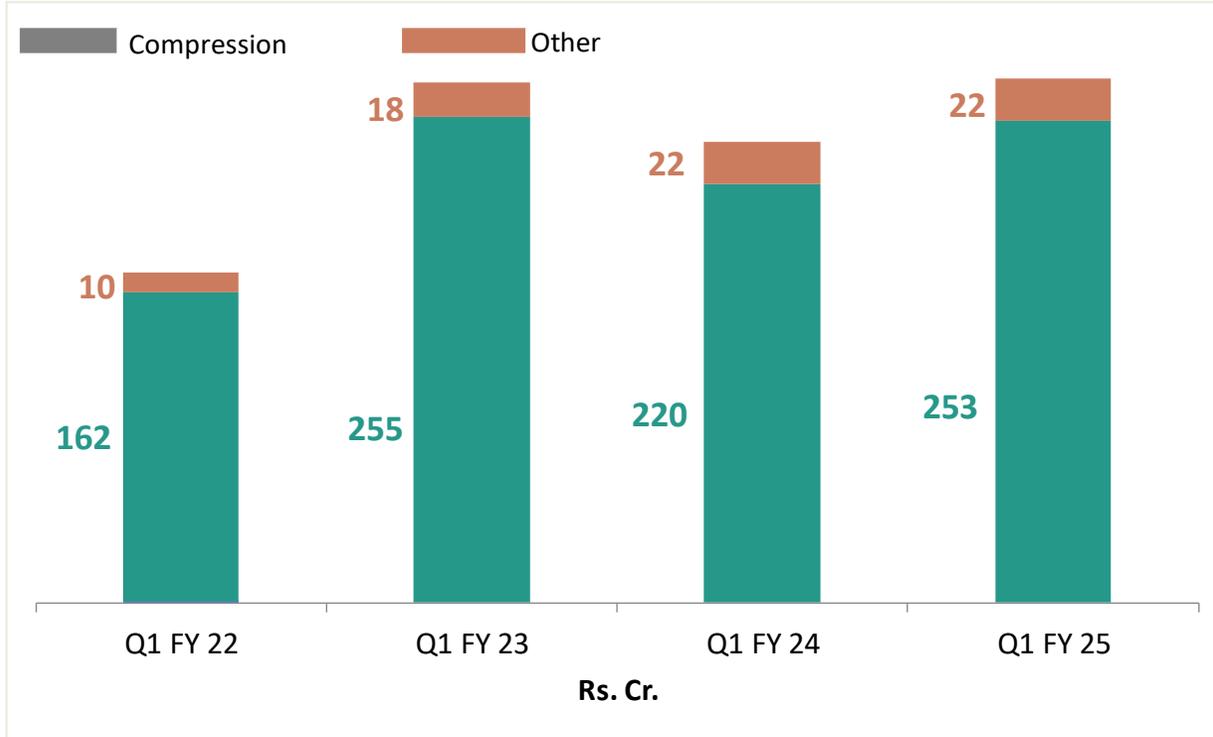


PAT & Margin

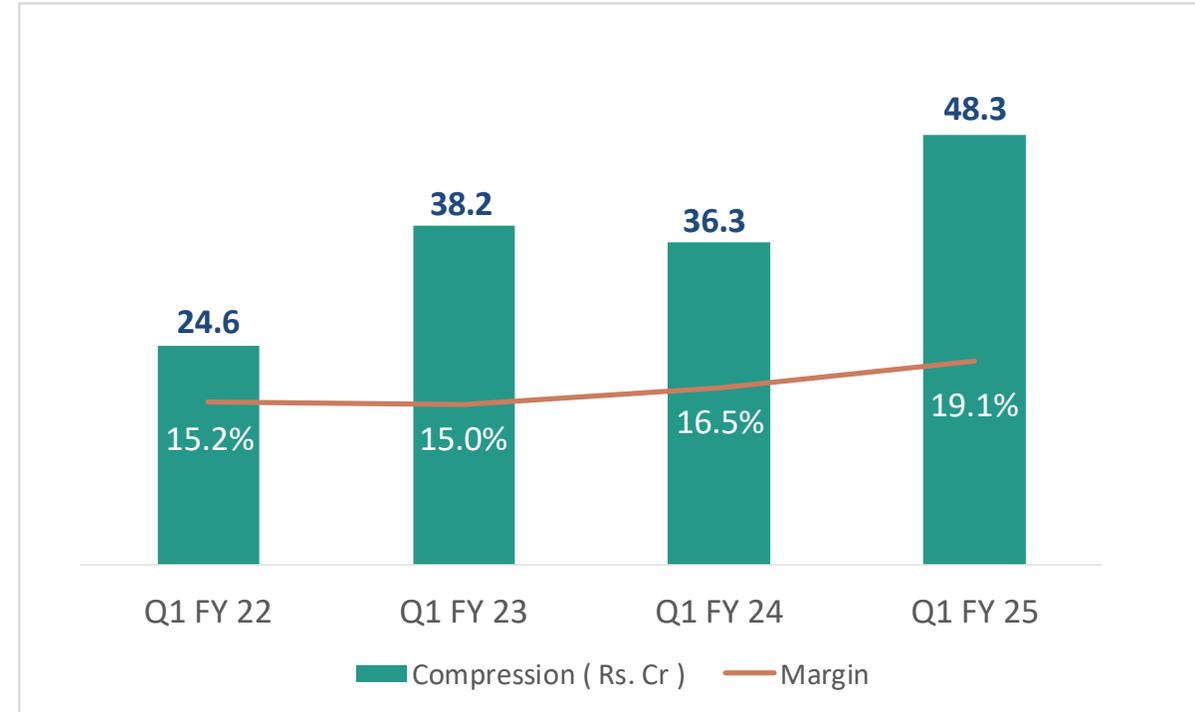


SEGMENT PERFORMANCE

SEGMENT REVENUE



SEGMENT PBIT & %



Key Comments

- Compression Segment contributes about 92% of total revenue
- Predominantly serves Petrochemical, Oil & Gas Sector
- Major player in CNG market

**STATEMENT OF UNAUDITED FINANCIAL RESULTS
FOR THE QUARTER ENDED JUNE 30, 2024**

₹ in Lakhs

Sr. No.	Particulars	Quarter ended on			Year ended on
		Jun 30	Mar-31	Jun 30	March 31,
		2024	2024	2023	2024
		Reviewed	Audited	Reviewed	Audited
I	Revenue from operations	27,527	48,996	24,222	132,262
II	Other Income	444	595	574	1,942
III	Total Income (I + II)	27,971	49,591	24,796	134,204
IV	EXPENSES				
	Cost of material consumed	14,056	27,107	10,461	66,762
	Purchase of Traded Goods	798	1,236	1,071	4,373
	Changes in inventories of finished goods, stock in trade & work in progress	(1,393)	(799)	859	59
	Employee benefit expense	4,312	3,788	4,165	16,394
	Finance Cost	1	1	2	6
	Depreciation and amortisation expense	775	841	871	3,547
	Other Expenses	5,828	8,507	5,017	24,438
	Total Expenses (IV)	24,377	40,681	22,446	115,579
V	Profit/(Loss) before exceptional items & tax (III - IV)	3,594	8,910	2,350	18,625
VI	Exceptional items	-	838	-	838
VII	Profit/ (Loss) before tax (V - VI)	3,594	8,072	2,350	17,787

**STATEMENT OF UNAUDITED FINANCIAL RESULTS
FOR THE QUARTER ENDED JUNE 30, 2024**

₹ in Lakhs

Sr. No.	Particulars	Quarter ended on			Year ended on
		Jun 30	Mar-31	Jun 30	March 31,
		2024	2024	2023	2024
		Reviewed	Audited	Reviewed	Audited
VIII	Tax expenses				
	Current Tax (net of write back of previous year)	824	2,230	550	4,521
	Deferred Tax	80	(181)	7	(62)
IX	Profit/ (Loss) for the period (VII - VIII)	2,690	6,023	1,793	13,328
X	Other Comprehensive Income				
	i) Items that will not be reclassified to profit or loss	3,121	1,187	268	3,254
	ii) Income tax relating to items that will not be reclassified to profit or loss	(354)	(313)	(25)	(553)
XI	Total Comprehensive Income for the period (IX + X) (Comprising Profit / (Loss) and Other Comprehensive Income for the period)	5,457	6,897	2,036	16,029
XII	Paid up Equity Share Capital (Face Value of Rs. 2/- each)	1,296	1,295	1,293	1,295
XIII	Other Equity				91,168
XIV	Earning per equity share basic (Rs.)	4.15	9.31	2.77	20.60
	Earning per equity share diluted (Rs.) (Not Annualised)	4.14	9.29	2.76	20.57

THANK YOU

For further Information, Please Contact:

Kirloskar Pneumatic Co. Ltd.

Ramesh Birajdar

Vice President & Chief Financial Officer

Ph : +91 90 11 71 93 29

Email : ramesh.birajdar@kirloskar.com

Group Investor Relations

Ms. Mayura Bhusari

Tel : (020) 2970 4348

Email : mayura.bhusari@kirloskar.com