

**Earnings Call Q3 FY 2023-24**  
**24<sup>th</sup> January 2024**

# Disclaimer

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Statements in this presentation, particularly those which relate to management's views and analysis, describing the Company's objectives, projections, estimates and expectations may constitute "forward looking statements" within the meaning of applicable laws and regulations. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors.

# AGENDA

- **Business Highlights**
- **Financial Highlights**

# Business Highlights

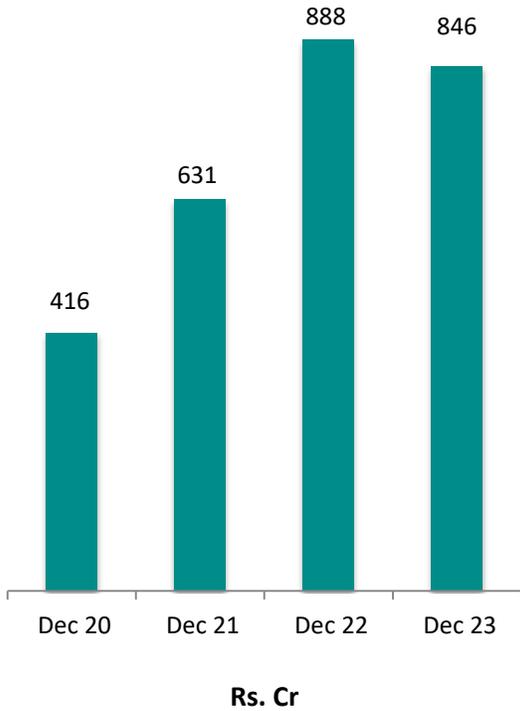
- Q3 FY 24 Operating Revenue @ Rs. 833 Cr.
- 75% Q-o-Q growth in PBT
- Slow offtake of CNG packages
- Export Business at Rs. 52 Cr.
- Oil & Gas business continues to be major contributor.
- Order Board of Rs. 1,546 Cr + ( Booking in Q3 Rs 390 Cr. )

# AGENDA

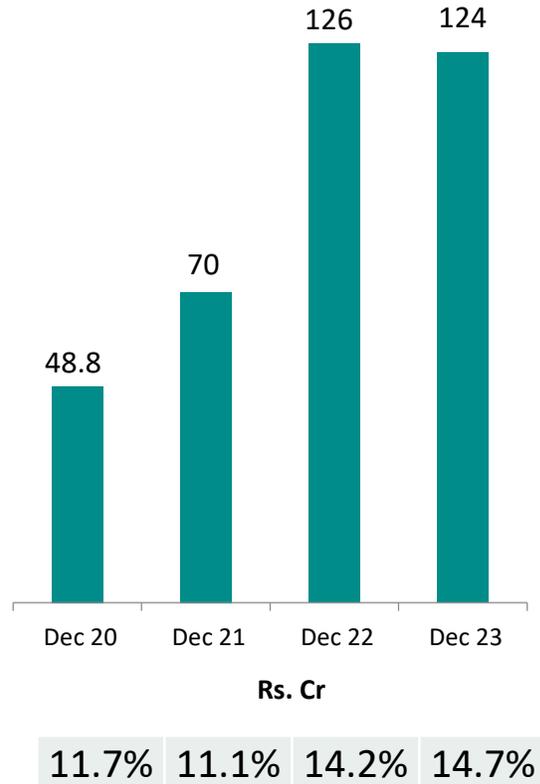
- Business Highlights
- **Financial Highlights**

# P&L Highlights (Year To Date)

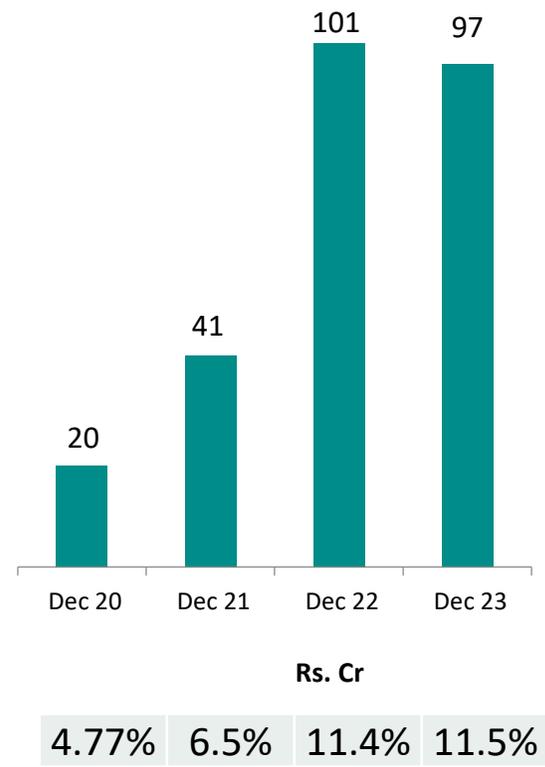
## TOTAL INCOME



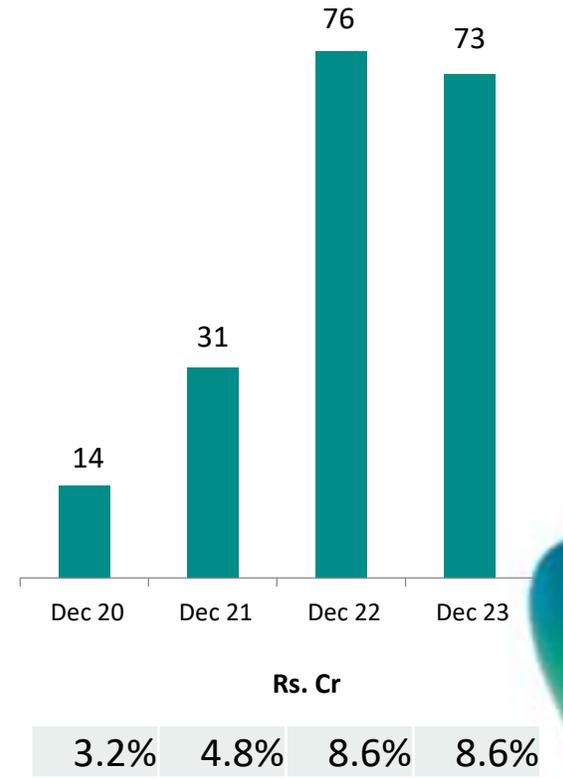
## EBITDA & Margin



## PBT & Margin

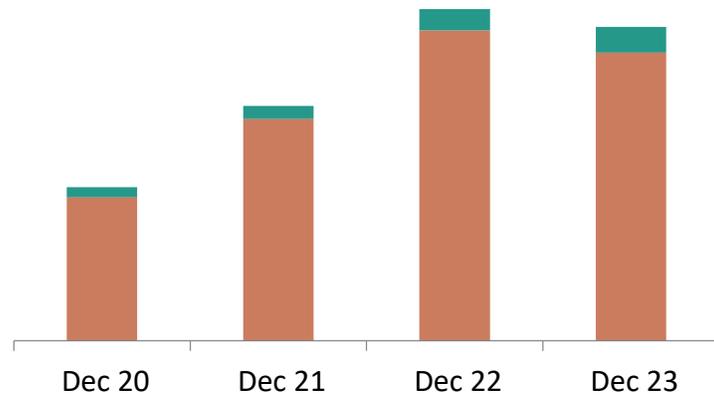


## PAT & Margin

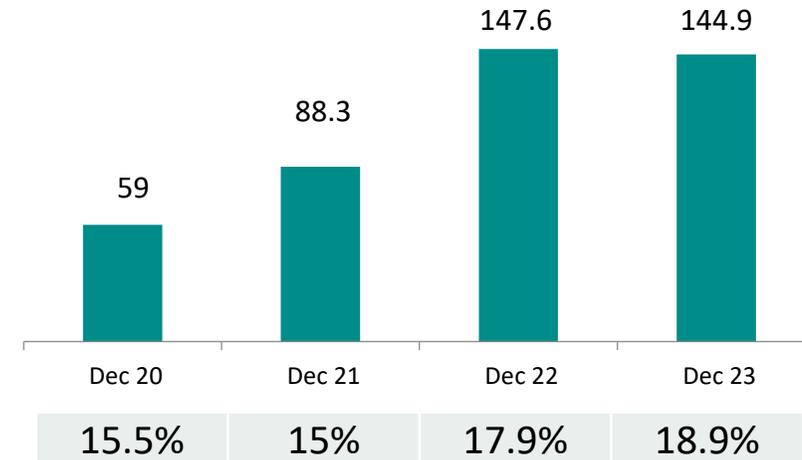


# SEGMENT PERFORMANCE (Year To Date)

## SEGMENT REVENUE



## SEGMENT PBIT & %

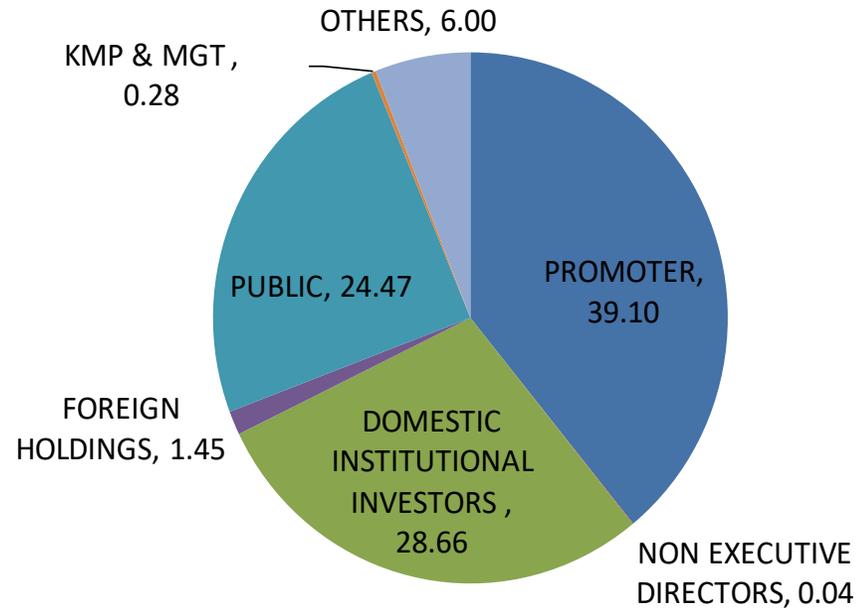


### Key Comments

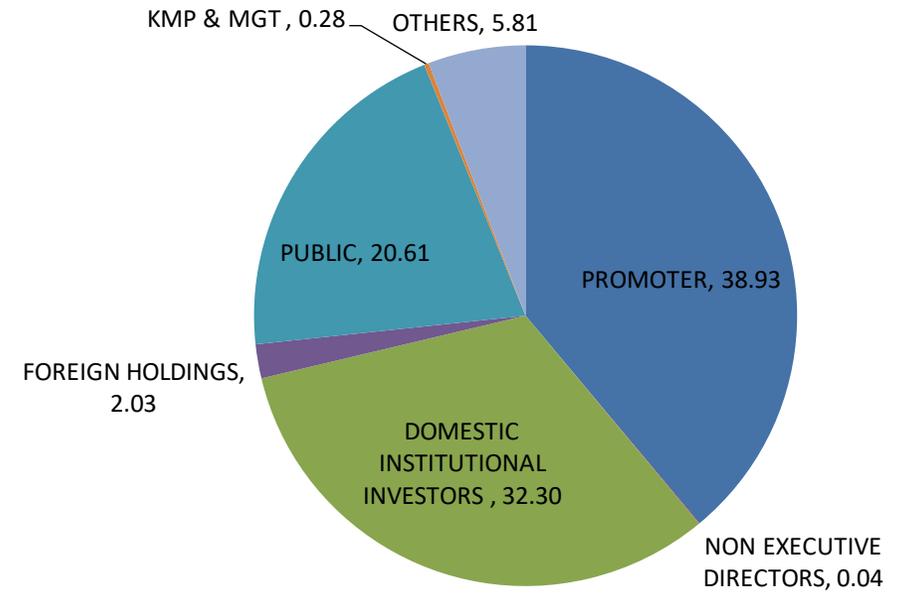
- Over 90% of the Total Revenue comes from Compression Segment
- Predominantly serves Petrochemical, Oil & Gas Sector
- Major player in CNG market

# Shareholding Pattern

Dec. 2022

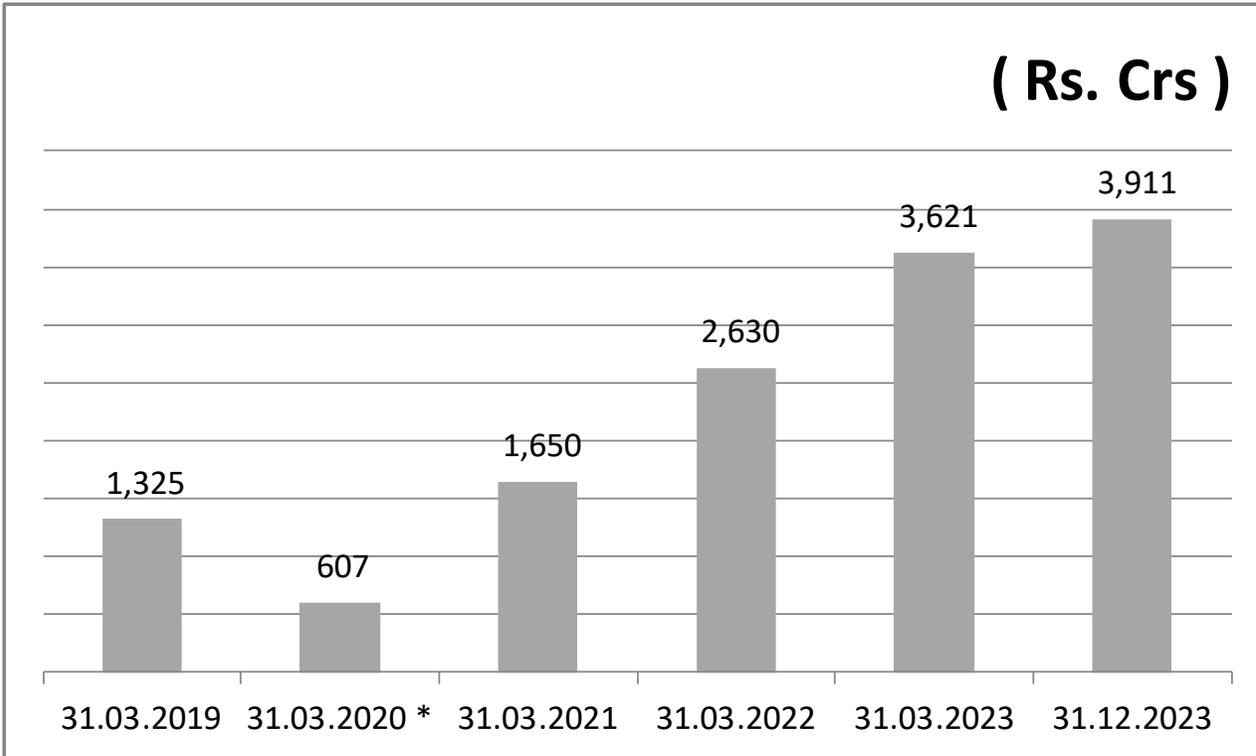


Dec. 2023



Note - KPCL shares got listed on the National Stock Exchange on 26<sup>th</sup> April 2023

# Market Cap



As on	Marker Cap (Rs. Crs)	Rank # BSE	Market Price Rs.
<b>31.12.2023</b>	<b>3,911</b>	<b>NA</b>	<b>604</b>
31.03.2023	3,621	572	560
31.03.2022	2,630	643	422
31.03.2021	1,650	640	262
31.03.2020 *	607	643	91.5
31.03.2019	1,325	657	205

Companies listed in the Bombay Stock Exchange (BSE)  
As on January 12, 2023 = 5,311

\* Covid Year impact

295%

Note - KPCL shares got listed on the National Stock Exchange on 26<sup>th</sup> April 2023

**STATEMENT OF UNAUDITED FINANCIAL RESULTS  
FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2023**

₹ in Lakhs

Sr. No.	Particulars	Quarter ended on			Nine Months ended on December 31,		Year ended on March 31,
		Dec 31	Sept 30	Dec 31	2023	2022	2023
		2023	2023	2022	2023	2022	2023
		Reviewed	Reviewed	Reviewed	Reviewed	Reviewed	Audited
I	Revenue from operations	30,852	28,192	31,228	83,266	87,975	123,934
II	Other Income	358	415	221	1,347	845	1,118
III	<b>Total Income ( I + II )</b>	<b>31,210</b>	<b>28,607</b>	<b>31,449</b>	<b>84,613</b>	<b>88,820</b>	<b>125,052</b>
IV	<b>EXPENSES</b>						
	Cost of material consumed	14,853	16,407	17,604	42,792	48,614	66,612
	Changes in inventories of finished goods, stock in trade & work in progress	1,146	(1,146)	(9)	859	1,357	3,103
	Employee benefit expense	4,002	4,438	3,538	12,605	10,770	14,369
	Finance Cost	1	1	6	4	6	8
	Depreciation and amortisation expense	938	897	852	2,705	2,497	3,354
	Other Expenses	5,588	5,327	5,096	15,931	15,454	23,278
	<b>Total Expenses ( IV )</b>	<b>26,528</b>	<b>25,924</b>	<b>27,087</b>	<b>74,896</b>	<b>78,698</b>	<b>110,724</b>
V	<b>Profit/(Loss) before exceptional items &amp; tax ( III - IV )</b>	<b>4,682</b>	<b>2,683</b>	<b>4,362</b>	<b>9,717</b>	<b>10,122</b>	<b>14,328</b>

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		Dec 31	Sept 30	Dec 31	2023	2022	2023
		2023	2023	2022	2023	2022	2023
		Reviewed	Reviewed	Reviewed	Reviewed	Reviewed	Audited
VII	<b>Profit/ (Loss) before tax ( V - VI )</b>	<b>4,682</b>	<b>2,683</b>	<b>4,362</b>	<b>9,717</b>	<b>10,122</b>	<b>14,328</b>
VIII	<b>Tax expenses</b>						
	Current Tax ( net of write back of previous year )	1,100	641	1,015	2,291	2,563	3,578
	Deferred Tax	88	24	62	119	(74)	(108)
IX	<b>Profit/ (Loss) for the period ( VII - VIII )</b>	<b>3,494</b>	<b>2,018</b>	<b>3,285</b>	<b>7,307</b>	<b>7,633</b>	<b>10,858</b>
X	<b>Other Comprehensive Income</b>						
	i) Items that will not be reclassified to profit or loss	1,686	113	2,004	2,067	3,114	6,430
	ii) Income tax relating to items that will not be reclassified to profit or loss	(197)	(18)	(242)	(240)	(355)	(879)
XI	<b>Total Comprehensive Income for the period ( IX + X ) (Comprising Profit / (Loss) and Other Comprehensive Income for the period)</b>	<b>4,983</b>	<b>2,113</b>	<b>5,047</b>	<b>9,134</b>	<b>10,392</b>	<b>16,409</b>
XII	Paid up Equity Share Capital (Face Value of Rs. 2/- each)	1,295	1,294	1,292	1,295	1,292	1,293
XIII	Other Equity						78,224
XIV	<b>Earning per equity share basic (Rs.)</b>	<b>5.40</b>	<b>3.12</b>	<b>5.09</b>	<b>11.30</b>	<b>11.83</b>	<b>16.82</b>
	<b>Earning per equity share diluted (Rs.)</b> ( Not Annualised )	<b>5.39</b>	<b>3.11</b>	<b>5.07</b>	<b>11.28</b>	<b>11.78</b>	<b>16.77</b>

# THANK YOU

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