

Earnings Call Q1 FY 2022-23
20th July 2022

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AGENDA

- **Kirloskar- Limitless**
- Business Highlights
- Financial Highlights

- Refreshed Brand Kirloskar with new logo and new business vision: limitless;
- What stays at the core of the group, for last 130 years, is to work towards progress of the society
- At Kirloskar we are engineered to always think about our customer, about society and what's next
- When you think about what's next, you inevitably unleash innate potential

It is this potential that makes opportunities *limitless*

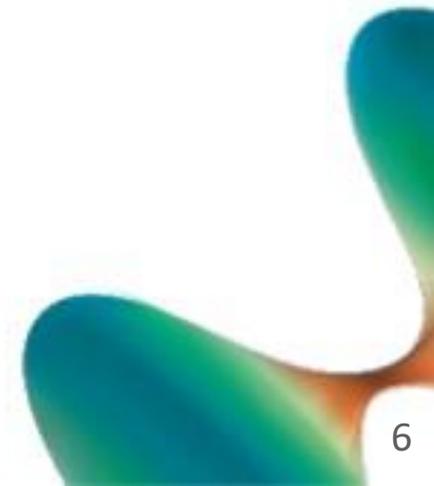
kirloskar
limitless

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BUSINESS HIGHLIGHTS

- Major Export order executed to mark entry in Overseas Oil & Gas Sector
- CNG business continues to be encouraging.
- Over Rs. 1,200 Cr orders in hand.
- 60% + Y-O-Y Growth in Revenue Q 1
- 121% Y-O-Y Growth in PBT

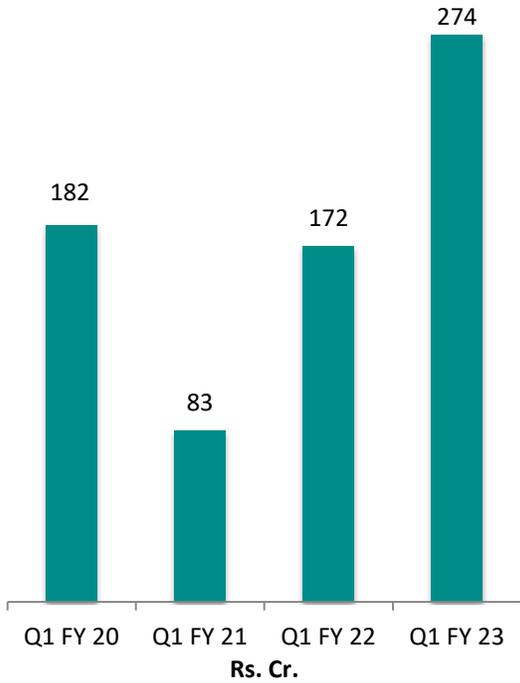


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- **Financial Highlights**

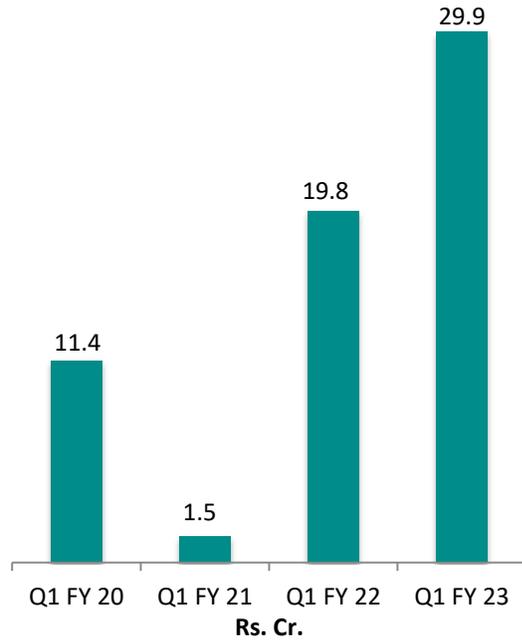
P&L Highlights

REVENUE



Y-o-Y

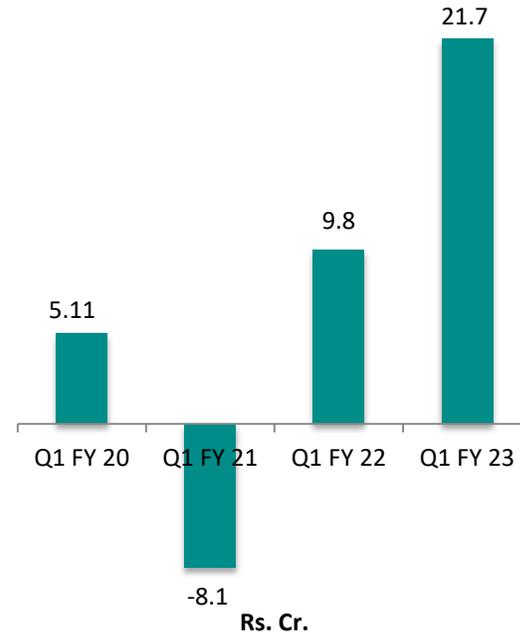
EBITDA & Margin



6.3% 1.8% 11.5% 10.9%

Y-o-Y

PBT & Margin



2.8% -9.8% 5.7% 7.9%

Y-o-Y

PAT & Margin

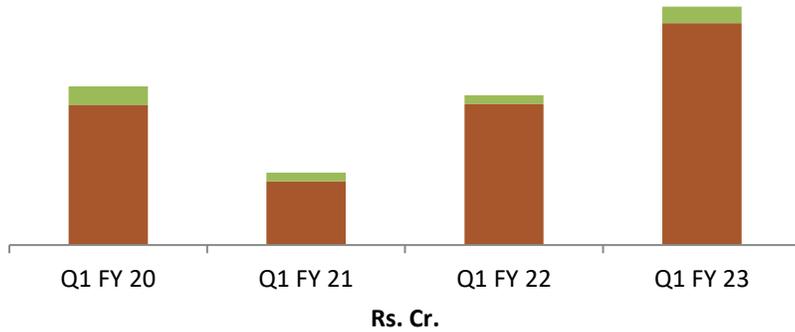


1.9% -6.8% 4.1% 5.9%

Y-o-Y

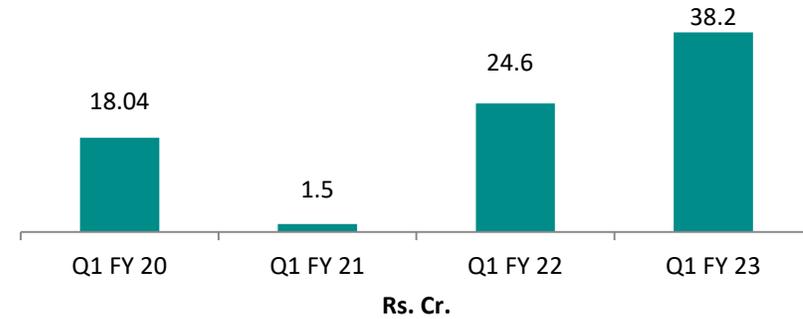
SEGMENT PERFORMANCE

SEGMENT REVENUE



Compression	161	73	162	255
Other	21	10	10	19

COMPRESSION SEGMENT PBIT & %



11.2%	2.1%	15.2%	15.0%
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Key Comments

- 95% of the Total Revenue continues to come from Compression Segment
- Predominantly serves Petrochemical, Oil & Gas Sector
- Major player in CNG market

**STATEMENT OF UNAUDITED FINANCIAL RESULTS
FOR THE QUARTER ENDED JUNE 30, 2022**

₹ in Lakhs

Sr. No.	Particulars	Quarter ended on			Year ended on March 31,
		June 30	Mar 31	June 30	March 31,
		2022	2022	2021	2022
		Reviewed	Audited	Audited	Audited
I	Revenue from operations	27,228	39,840	16,891	102,118
II	Other Income	183	370	308	1,232
III	Total income (I + II)	27,411	40,210	17,199	103,350
IV	EXPENSES				
	Cost of material consumed	12,447	24,919	8,607	59,162
	Changes in inventories of finished goods, stock in trade & work in progress	3,519	(2,622)	175	(3,130)
	Employee benefit expense	3,718	3,348	3,214	12,948
	Finance Cost	0	1	69	211
	Depreciation and amortisation expense	817	816	929	3,522
	Other Expenses	4,739	6,428	3,223	19,225
	Total expenses (IV)	25,239	32,890	16,217	91,938
V	Profit/(Loss) before tax (III - IV)	2,171	7,320	982	11,412

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VIII	Tax expenses				
	Current Tax (net of write back of previous year)	550	1,910	282	2,899
	Deferred Tax	(5)	(30)	(7)	21
IX	Profit/ (Loss) for the period (VII - VIII)	1,626	5,440	707	8,492
X	Other Comprehensive Income				
	i) Items that will not be reclassified to profit or loss	(509)	470	2,354	1,581
	ii) Income tax relating to items that will not be reclassified to profit or loss	91	(112)	(214)	(163)
	Total Comprehensive Income for the period (IX + X)				
XI	(Comprising Profit / (Loss) and Other Comprehensive Income for the period)	1,208	5,798	2,847	9,910
XII	Paid up Equity Share Capital (Face Value of Rs. 2/- each)	1,290	1,289	1,287	1,289
XIII	Other Equity				64,557
XIV	Earning per equity share basic (Rs.)	2.52	8.45	1.10	13.19
	Earning per equity share diluted (Rs.)	2.51	8.40	1.09	13.12
	(Not Annualised)				

THANK YOU

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