

Earnings Call Q1 FY 2023-24
20th July 2023

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AGENDA

- **Kirloskar- Limitless**
- Business Highlights
- Financial Highlights

- Refreshed Brand Kirloskar with new logo and new business vision: limitless;
- What stays at the core of the group, for last 130 years, is to work towards progress of the society
- At Kirloskar we are engineered to always think about our customer, about society and what's next
- When you think about what's next, you inevitably unleash innate potential

It is this potential that makes opportunities *limitless*

kirloskar
limitless

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- Financial Highlights

BUSINESS – Q1 FY 24

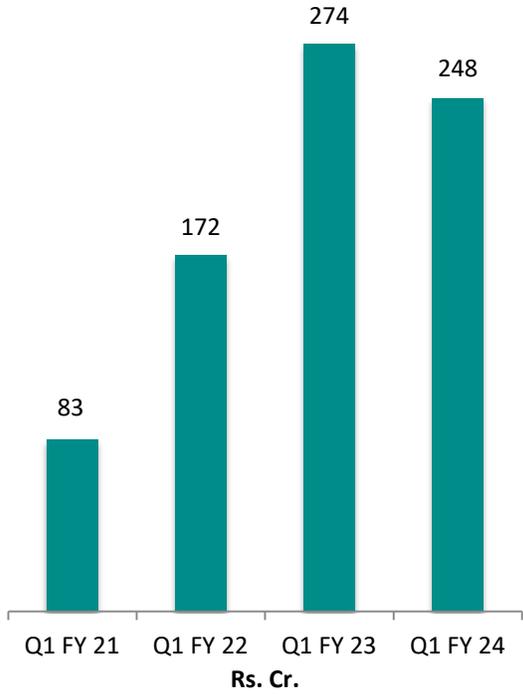
- Revenue 10% down Q-O-Q
- 10% Q-O-Q Growth in PAT
- Over Rs. 1,300 Cr orders in hand.
- Oil and Gas sector continues to be a major contributor to the sales

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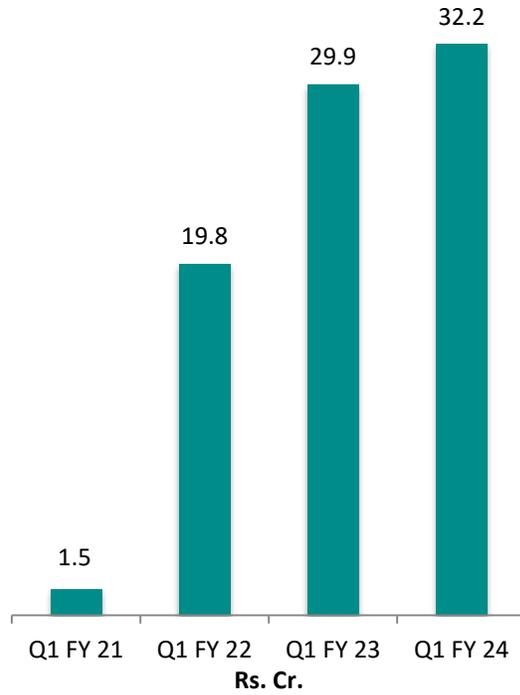
P&L Highlights

REVENUE



Y-o-Y

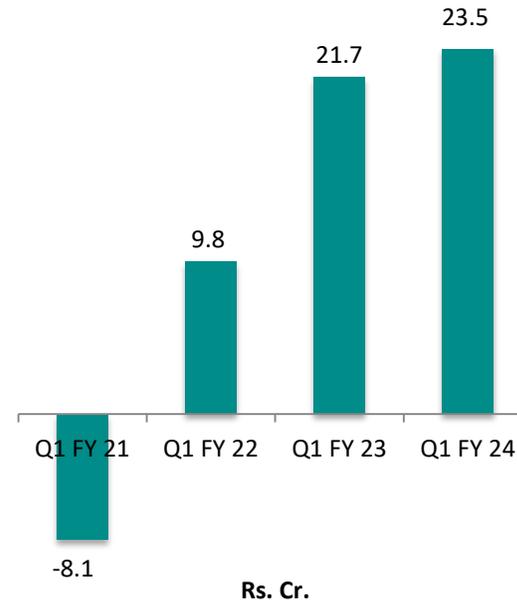
EBITDA & Margin



1.8% 11.5% 10.9% 13.0%

Y-o-Y

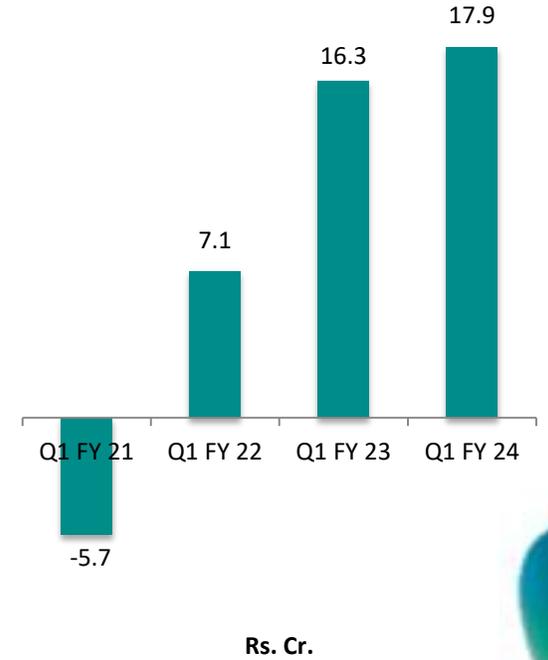
PBT & Margin



-9.8% 5.7% 7.9% 9.5%

Y-o-Y

PAT & Margin

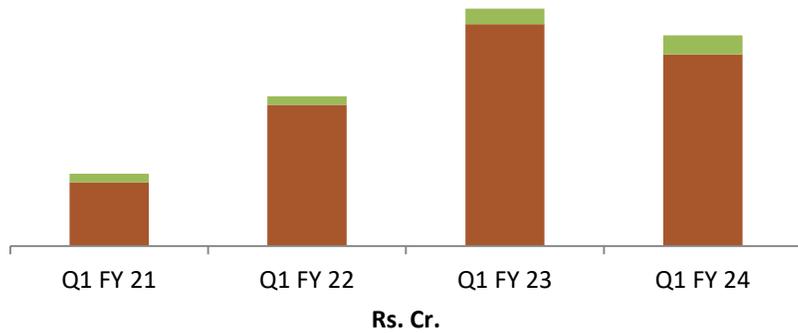


-6.8% 4.1% 5.9% 7.2%

Y-o-Y

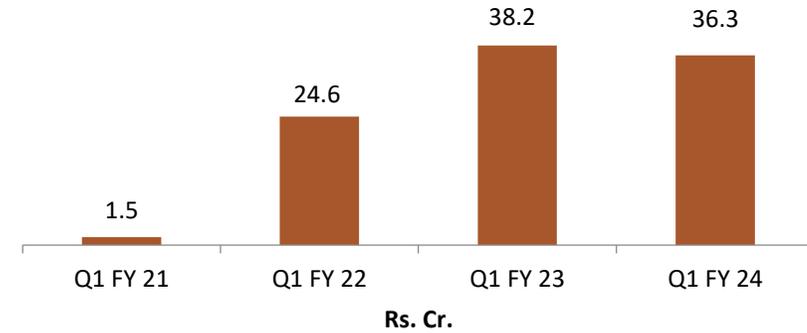
SEGMENT PERFORMANCE

SEGMENT REVENUE



Compression	73	162	255	220
Other	10	10	18	22

COMPRESSION SEGMENT PBIT & %



2.1%	15.2%	15.0%	16.5%
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Key Comments

- More than 90% of the Total Revenue continues to come from Compression Segment
- Predominantly serves Petrochemical, Oil & Gas Sector
- Major player in CNG market

**STATEMENT OF UNAUDITED FINANCIAL RESULTS
FOR THE QUARTER ENDED JUNE 30, 2023**

₹ in Lakhs

Sr. No.	Particulars	Quarter ended on			Year ended on
		Jun 30	Mar 31	Jun 30	March 31,
		2023	2023	2022	2023
		Reviewed	Audited	Reviewed	Audited
I	Revenue from operations	24,222	35,958	27,228	123,934
II	Other Income	574	274	183	1,118
III	Total income (I + II)	24,796	36,232	27,411	125,052
IV	EXPENSES				
	Cost of material consumed	11,532	17,998	12,447	66,612
	Changes in inventories of finished goods, stock in trade & work in progress	859	1,747	3,519	3,103
	Employee benefit expense	4,165	3,599	3,718	14,369
	Finance Cost	2	2	-	8
	Depreciation and amortisation expense	871	857	817	3,354
	Other Expenses	5,017	7,824	4,738	23,278
	Total expenses (IV)	22,446	32,027	25,239	110,724
V	Profit/(Loss) before exceptional items & tax (III - IV)	2,350	4,205	2,172	14,328

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		Reviewed	Audited	Reviewed	Audited
VI	Exceptional items	-	-	-	-
VII	Profit/ (Loss) before tax (V - VI)	2,350	4,205	2,172	14,328
VIII	Tax expenses				
	Current Tax (net of write back of previous year)	550	1,015	550	3,578
	Deferred Tax	7	(34)	(5)	(108)
IX	Profit/ (Loss) for the period (VII - VIII)	1,793	3,224	1,627	10,858
X	Other Comprehensive Income				
	i) Items that will not be reclassified to profit or loss	268	3,316	(509)	6,430
	ii) Income tax relating to items that will not be reclassified to profit or loss	(25)	(524)	91	(879)
XI	Total Comprehensive Income for the period (IX + X) (Comprising Profit / (Loss) and Other Comprehensive Income for the period)	2,036	6,016	1,209	16,409
XII	Paid up Equity Share Capital (Face Value of Rs. 2/- each)	1,293	1,293	1,290	1,293
XIII	Other Equity				78,224
XIV	Earning per equity share basic (Rs.)	2.77	4.99	2.52	16.82
	Earning per equity share diluted (Rs.) (Not Annualised)	2.76	4.98	2.51	16.77

THANK YOU

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