

Ref.: SEC&LEG/15

January 28, 2025

BSE Limited  
Phiroze Jeejeebhoy Towers  
Dalal Street,  
Mumbai 400 001  
Scrip Code – 505283

National Stock Exchange of India Limited  
Exchange Plaza, C -1, Block G,  
Bandra-Kurla Complex, Bandra (E),  
Mumbai 400 051.  
NSE Symbol: KIRLPNU

Dear Sir / Madam,

Sub.: Presentation for the Conference Call

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in continuation of earlier communication vide letter SEC&LEG/11 dated January 23, 2025; this is to inform you that the Presentation to be discussed at the Post Result Earnings Call for Investors and Analysts scheduled on Tuesday, January 28, 2025 at 5.00 p.m. (IST) has been uploaded on the website of the Company, viz. [www.kirloskarpneumatic.com](http://www.kirloskarpneumatic.com) The same has also been enclosed.

The same is available on the following weblink:

<https://www.kirloskarpneumatic.com/investor>

You are requested to take the same on record.

Yours faithfully,

For Kirloskar Pneumatic Company Limited



Jitendra R. Shah  
Company Secretary & Head Legal  
Membership No. 17243  
Encl: As above

**Kirloskar Pneumatic Company Limited**

A Kirloskar Group Company

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Pune, Maharashtra 411013

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CIN: L29120PN1974PLC110307



**Financial Results**  
**Q3 FY25**  
28<sup>th</sup> January 25



# Disclaimer


This presentation has been prepared solely for use at the investor/analyst presentation. By attending the meeting where this presentation is made, or by reading the presentation slides, you agree to be bound by the following limitations:

Statements in this presentation, particularly those which relate to management's views and analysis, describing the Company's objectives, projections, estimates and expectations may constitute "forward looking statements" within the meaning of applicable laws and regulations. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors.

# AGENDA

- **Business Highlights**
- **Financial Highlights**

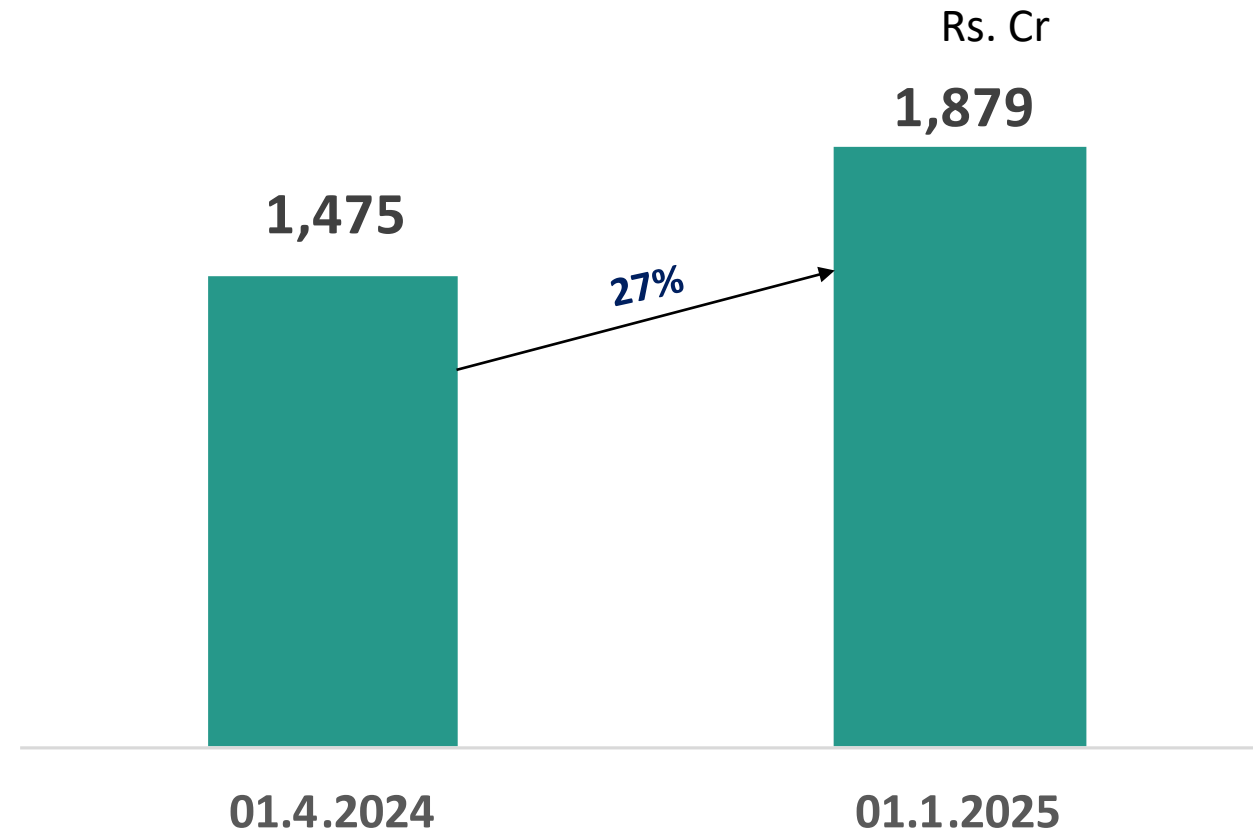
# Business Highlights

- First time achieved sales Rs. 1,000 Cr+ in nine months.
- Touched new height of order booking of Rs. 1,500 Cr in first nine months in any financial year.
- Witnessing Y-o-Y PBT growth @80 % to the tune of Rs. 176 Cr in 9M FY25.
- Planned CAPEX of more than Rs. 100 Cr.
- Presenting Consolidated Income Statement with newly acquired subsidiary – Systems & Components.
- Entered into agreement with Universal MEP Projects & Engineering Services Limited ( UMPESL ), a wholly owned subsidiary of Voltas Limited to cater the business of the textile industry.
- Moved into the new corporate office to reinforce and amplify the  brand under one roof.

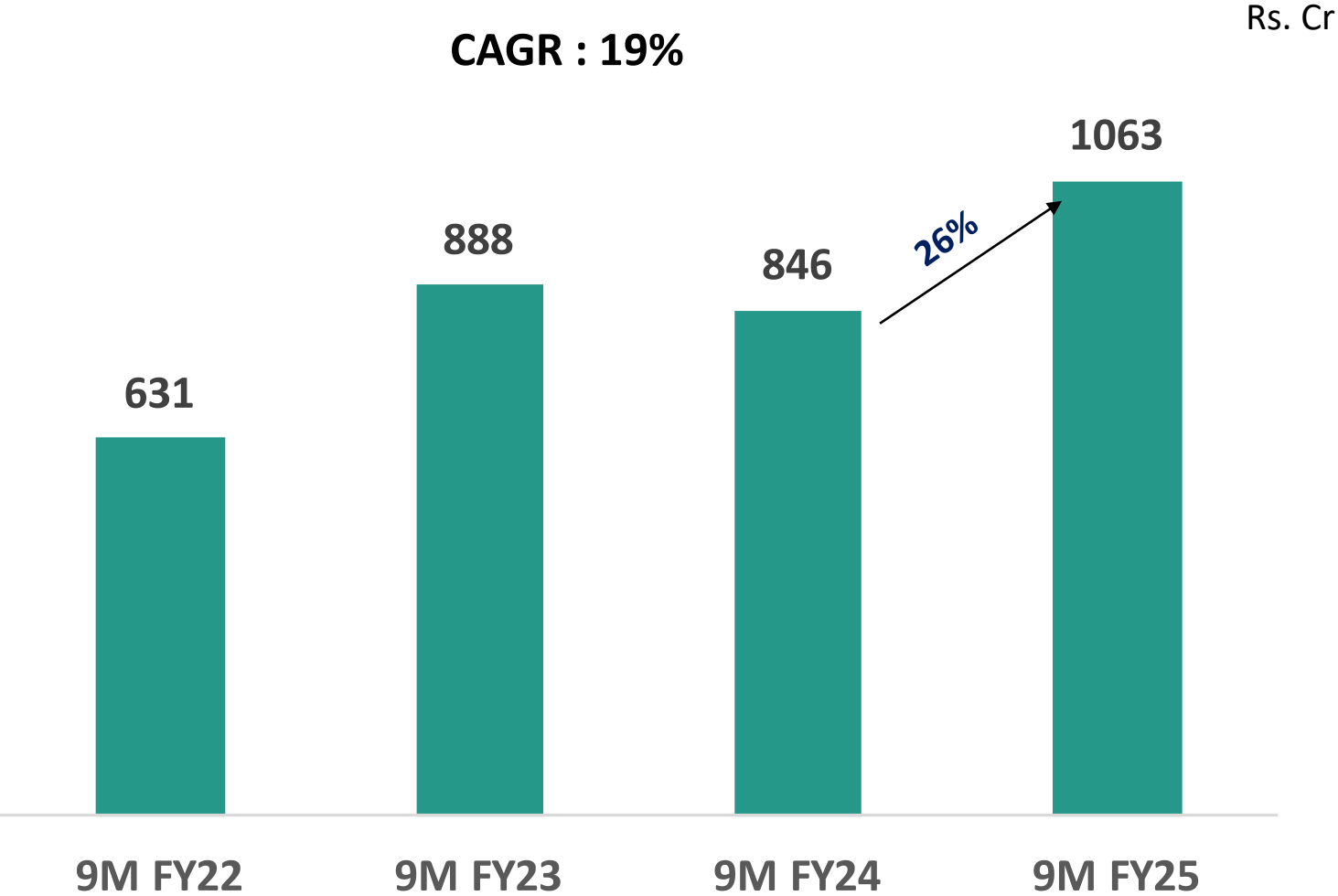
# AGENDA

- Business Highlights
- **Financial Highlights**

**Awarded new order booking of above Rs. 1,500 Crore during 9M FY25**

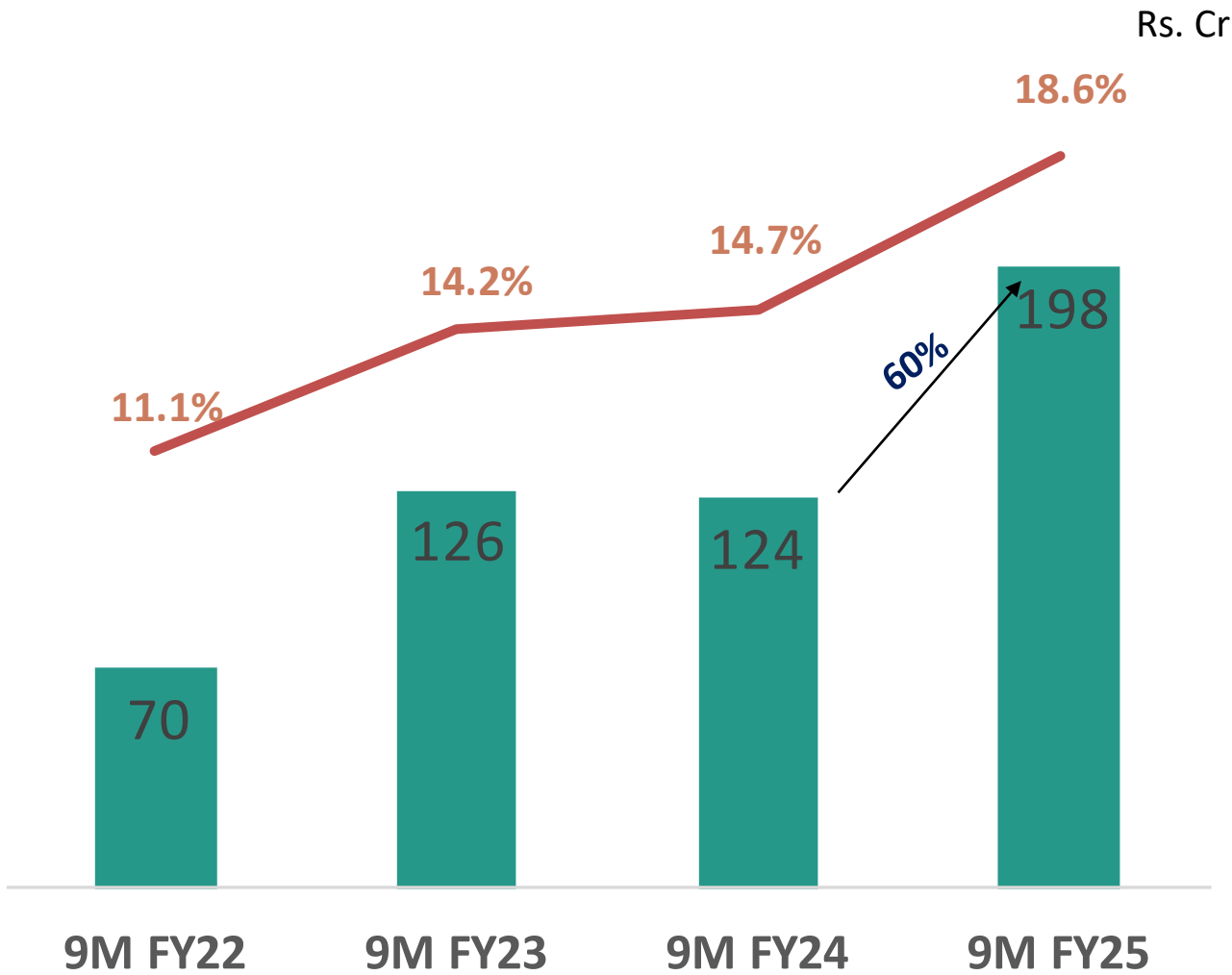


# Total Income

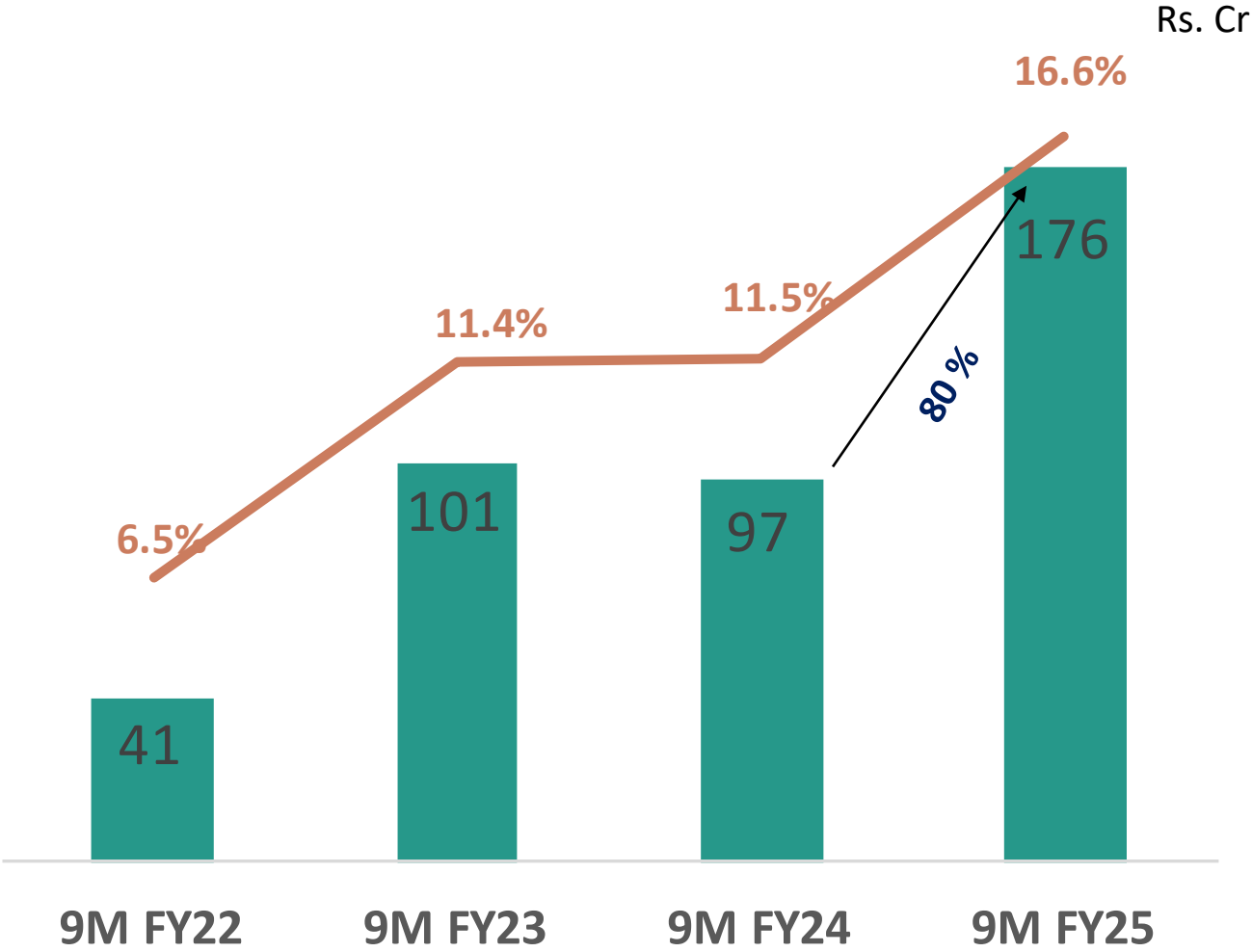




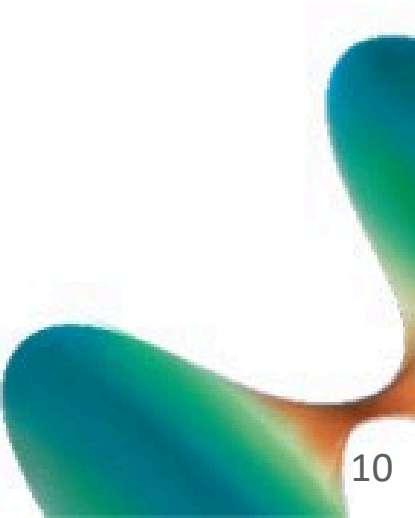
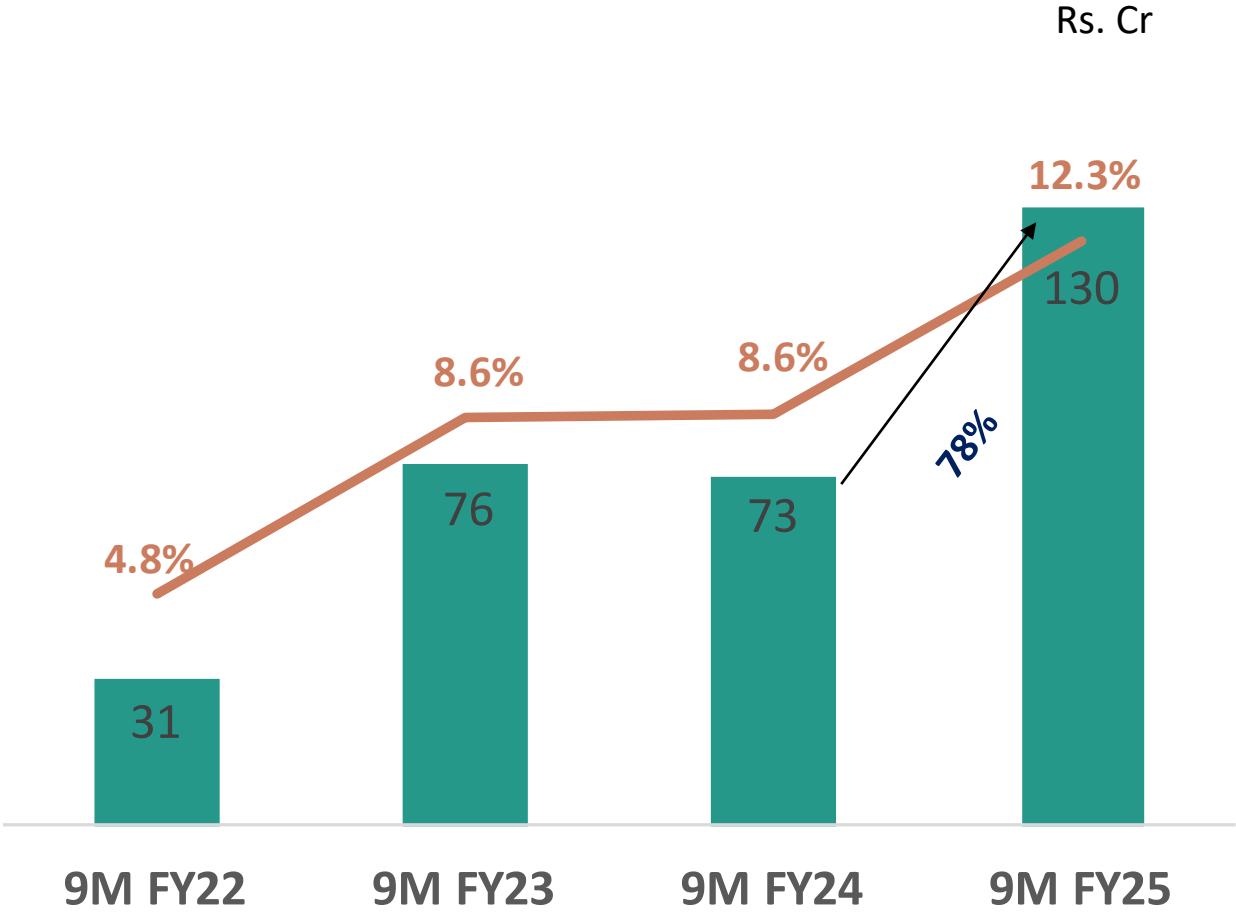
# EBITDA & EBITDA %



# PBT & PBT %

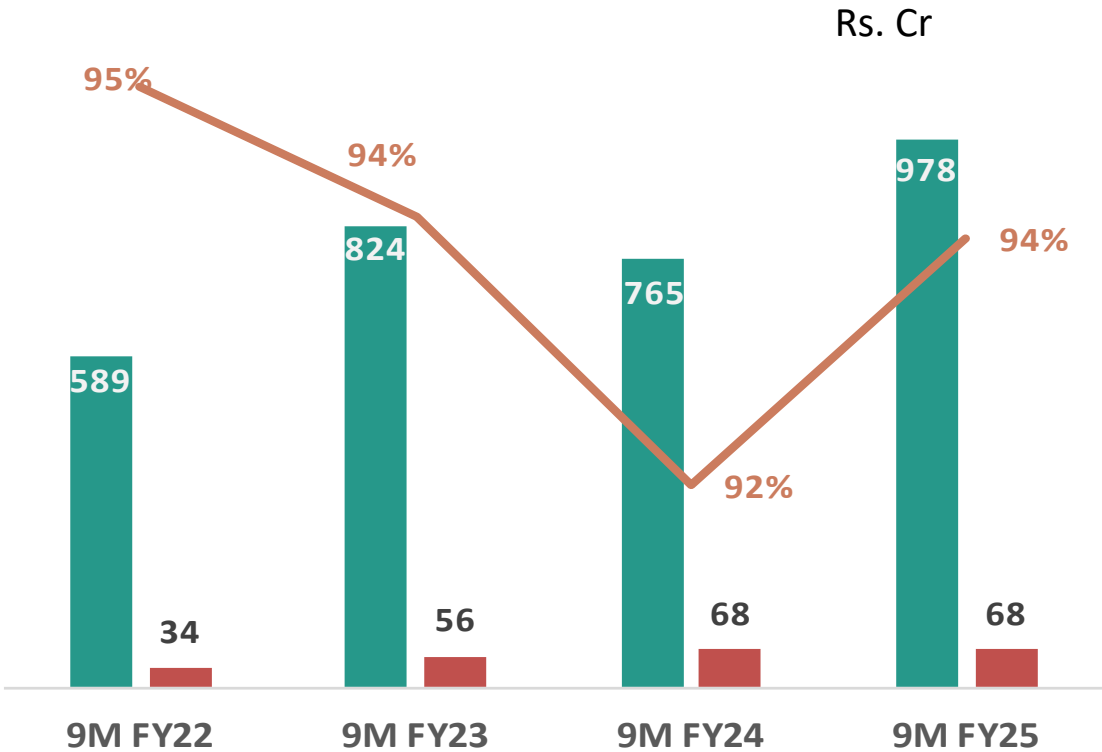


# PAT & PAT %

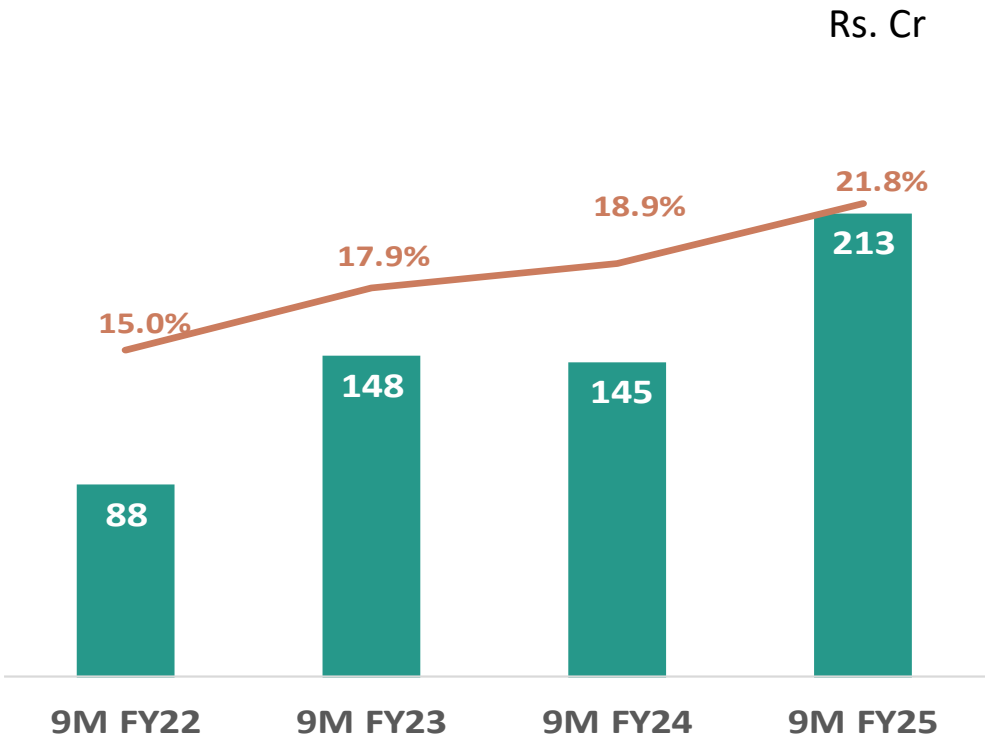


# SEGMENT PERFORMANCE

SEGMENT REVENUE

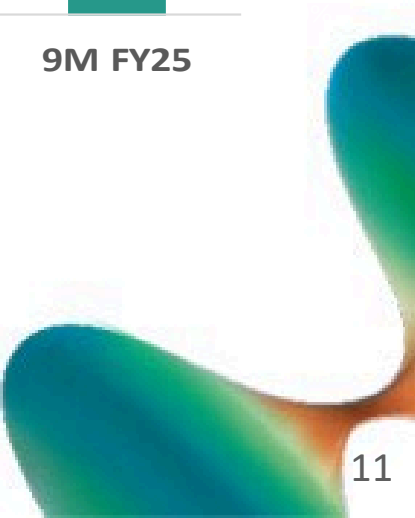


SEGMENT PBIT & %



## Key Comments

- Compression Segment contributes above 90% of total revenue
- Predominantly serves Petrochemical, Oil & Gas Sector
- Major player in CNG market



# Standalone – Income Statement

STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2024							
₹ in Lakhs							
Sr. No.	Particulars	Quarter ended on			Nine Months ended on December 31,		Year ended on March 31,
		Dec 31	Sept-30	Dec 31			
		2024	2024	2023	2024	2023	
		Reviewed	Reviewed	Reviewed	Reviewed	Reviewed	Audited
I	Revenue from operations	34,003	43,067	30,852	1,04,597	83,266	1,32,262
II	Other Income	594	617	358	1,654	1,347	1,942
III	Total Income ( I + II )	34,597	43,684	31,210	1,06,251	84,613	1,34,204
IV	EXPENSES				12.3%	8.6%	
	Cost of material consumed	17,191	20,312	14,389	51,559	39,656	66,762
	Purchase of Traded Goods	1,281	1,146	464	3,225	3,137	4,373
	Changes in inventories of finished goods,stock in trade & work in progress	(874)	514	1,146	(1,754)	859	59
	Employee benefit expense	4,451	4,384	4,002	13,148	12,605	16,394
	Finance Cost	1	1	1	3	4	6
	Depreciation and amortisation expense	645	779	938	2,199	2,705	3,547
	Other Expenses	7,097	7,356	5,588	20,280	15,931	24,438
	Total Expenses ( IV )	29,791	34,492	26,528	88,660	74,896	1,15,579
V	Profit/(Loss) before exceptional items & tax ( III - IV )	4,805	9,192	4,682	17,591	9,717	18,625
VI	Exceptional items	-	-	-	-	-	838
VII	Profit/ (Loss) before tax ( V - VI )	4,805	9,192	4,682	17,591	9,717	17,787
VIII	Tax expenses	5,451	9,971	5,621	19,793	12,426	
	Current Tax ( net of previous year )	1,002	2,338	1,100	4,164	2,291	4,521
	Deferred Tax	204	101	88	385	119	(62)
IX	Profit/ (Loss) for the period ( VII - VIII )	3,599	6,753	3,494	13,041	7,307	13,328
X	Other Comprehensive Income						
	i) Items that will not be reclassified to profit or loss	(568)	(288)	1,686	2,265	2,067	3,254
	ii) Income tax relating to items that will not be reclassified to profit or loss	81	(38)	(197)	(312)	(240)	(553)
XI	Total Comprehensive Income for the period ( IX + X ) (Comprising Profit / (Loss) and Other Comprehensive Income for the period)	3,112	6,427	4,983	14,995	9,134	16,029
XII	Paid up Equity Share Capital (Face Value of Rs. 2/- each)	1,297	1,297	1,295	1,297	1,295	1,295
XIII	Other Equity						91,168
XIV	Earning per equity share basic (Rs.)	5.55	10.42	5.40	20.12	11.30	20.60
	Earning per equity share diluted (Rs.)	5.54	10.39	5.39	20.06	11.28	20.57
	( Not Annualised )						



# Consolidated – Income Statement

CONSOLIDATED STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2024			
₹ in Lakhs			
Sr. No.	Particulars	Quarter ended on	Nine Months ended on
		Dec 31	December 31,
		2024	2024
		Reviewed	Reviewed
I	Revenue from operations	34,263	1,04,857
II	Other Income	602	1,663
III	<b>Total Income ( I + II )</b>	<b>34,865</b>	<b>1,06,520</b>
IV	<b>EXPENSES</b>		
	Cost of material consumed	17,311	51,679
	Purchase of Traded Goods	1,282	3,226
	Changes in inventories of finished goods, stock in trade & work in progress	(920)	(1,799)
	Employee benefit expense	4,497	13,193
	Finance Cost	7	9
	Depreciation and amortisation expense	653	2,207
	Other Expenses	7,151	20,335
	<b>Total Expenses ( IV )</b>	<b>29,981</b>	<b>88,850</b>
V	<b>Profit/(Loss) before exceptional items &amp; tax ( III - IV )</b>	<b>4,884</b>	<b>17,670</b>
VI	Exceptional items	-	-
VII	<b>Profit/ (Loss) before tax ( V - VI )</b>	<b>4,884</b>	<b>17,670</b>
VIII	<b>Tax expenses</b>		
	Current Tax ( net of previous year )	1,002	4,164
	Deferred Tax	204	386
IX	<b>Profit/ (Loss) for the period ( VII - VIII )</b>	<b>3,678</b>	<b>13,120</b>
X	<b>Other Comprehensive Income</b>		
	i) Items that will not be reclassified to profit or loss	(570)	2,263
	ii) Income tax relating to items that will not be reclassified to profit or loss	81	(311)
XI	<b>Total Comprehensive Income for the period ( IX + X ) (Comprising Profit / (Loss) and Other Comprehensive Income for the period)</b>	<b>3,189</b>	<b>15,072</b>
XII	Profit attributable to :		
	Equity holders of parent	3,643	13,085
	Non-controlling interest	35	35
XIII	Other Comprehensive Income attributable to :		
	Equity holders of parent	(488)	1,953
	Non-controlling interest	(1)	(1)
XIV	Total Comprehensive Income attributable to :		
	Equity holders of parent	3,155	15,038
	Non-controlling interest	34	34
XV	Paid up Equity Share Capital (Face Value of Rs. 2/- each)	1,297	1,297
XVI	Other Equity		
XVII	<b>Earning per equity share basic (Rs.)</b>	<b>5.67</b>	<b>20.24</b>
	<b>Earning per equity share diluted (Rs.)</b>	<b>5.66</b>	<b>20.18</b>
	( Not Annualised )		

## Holding Company

Kirloskar Pneumatic Company Limited

## Subsidiary Company

Systems & Components India Private Limited

*Note : Comparable details will be available after completing one full year of the reporting cycle*

# Strategic partnership

We signed an agreement with Universal MEP Projects and Engineering Services Limited (UMPESL), a 100% subsidiary of Voltas Limited (a TATA enterprise), to bring in world-class centrifugal and screw compressors for the Indian textile industry. Together, we will introduce the Tezcatlipoca Centrifugal Compressor and the KES range of screws compressor that boasts unmatched efficiency, lowest shaft power consumption, and reduced maintenance and lifecycle costs. Mr. K. Srinivasan, Managing Director of Kirloskar Pneumatic, and Mr. Pradip Roy, Head - Textile Machinery Division (UMPESL), elaborated that the move would boost the textile industry to achieve limitless growth.



# Moved into new Corporate office

## Corporate Office Address

**“One Avante”**

Level 3

Karve Road, Kothrud  
Pune – 411038

Phone : 020-69065025



## Companies in the premises

Kirloskar Ferrous Industries Ltd.  
Kirloskar Oil Engines Ltd.  
Kirloskar Pneumatic Company Ltd  
Kirloskar Industries Ltd.  
Kirloskar Chillers Private Ltd.  
Avante Spaces Ltd.

# THANK YOU

For further Information, Please Contact:

## **Kirloskar Pneumatic Co. Ltd.**

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Email : ramesh.birajdar@kirloskar.com

## **Group Investor Relations**

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